

NEWS & VIEWS



IAWA NEWSLETTER

SEPTEMBER 2014

IN THIS ISSUE...

[President's Message](#)

[26th Annual Conference](#)

[27th Annual Conference](#)

[IAWA News](#)

[Career Connect](#)

[Receptions and Connects](#)

[Upcoming Events](#)

[Legal and Industry News](#)

[Members News](#)

[Meet our New Members](#)

PRESIDENT'S MESSAGE

Abby Bried

As we end the third quarter of a busy year, I want to take a moment to reflect on the third prong of the Connect, Inspire & Lead theme. Since its inception, IAWA has been leading the way for our sisters in the industry, and this year has been no exception.



We have awarded another scholarship to a deserving McGill student who is just embarking on her career. At the ABA Law & Space Forum in Montreal, four past IAWA scholarship winners, Jimena Blumenkron, Loan Vo, Isavella Maria Vasilogeorgi, and Nicole Gonzales, presented the scholarship to Andrea DiPaolo. It was a proud moment for the IAWA members present to see a young woman honored for her potential to become a leader in this industry.

IAWA is very pleased to continue leading the development of women in aviation through innovative partnerships designed to further the education and advancement of women in our industry. While in Montreal, we recognized Nancy Graham, Director of ICAO Air Navigation Bureau for her role that inspired the creation of the ICAO/IAWA program, which allows professional women in aviation to spend six months gaining on-the-job experience at ICAO's Air Navigation Bureau in Montreal. Former IAWA scholarship winner Isavella Maria Vasilogeorgi is the first recipient of this ICAO/IAWA opportunity. (As a side note, Isavella is currently in the process of completing her doctoral studies which, upon completion, will make her the first IAWA Scholarship recipient to receive a Doctorate!) Make sure you check out the Career Connect section of this newsletter, as Jimena and Nancy explore further the ICAO/IAWA connection.

This month IAWA also celebrated joining forces with Airports Council International (ACI), for a new affiliation that includes education, training and job opportunities for women in the airport

management sector. Angela Gittens, Director General, ACI met with more than 20 IAWA members in Chicago to discuss ACI's commitment and strategies for developing more opportunities for women in this exciting and ever changing area.

This quarter I have been overwhelmed by the global recognition of our organization in the area of women's leadership development. IAWA is continuously being sought after to provide expert speakers to discuss the subject, and our members are answering the call. IAWA representatives will be presenting at many industry events this fall, including the Navitaire Conference, ALTA Legal Conference, ABA Air & Space Forum, IATA's World People Symposium and next year's Embry Riddle, IATA Legal and SMU 2015 Conferences. In addition, corporations like Honeywell, GE, Airbus and United Airlines with professional women's development groups are also seeking our knowledge and expertise for which we are currently developing more opportunities for IAWA members to share their experiences. Our organization connects members to these opportunities not only to represent IAWA, but also for their own career growth and professional recognition.

In closing, I would like to take this opportunity to recognize a mentor of mine who is the epitome of the word "Leader." Renee Martin-Nagle's professional and personal achievements are cause for recognition and appreciation by all in our aviation industry. She is one of the most outstanding aviation lawyers in the world and is respected by men and women alike for her professionalism, her leadership qualities, and her unwavering commitment to mentoring and providing scholarships to those interested in our industry. Further, when you talk to Renee's industry colleagues and friends, to a person they all celebrate and value her enthusiasm, grace, integrity and infectious sense of humor. Renee's life's achievements are a testament to her ongoing commitment to enhancing the legal profession and the aviation industry. IAWA proudly awards Renee Martin-Nagle the Aviation Industry Woman of Excellence Award for 2014. We will honor her next month in Seattle at our Annual Conference. I look forward to this deserving recognition of Renee, as well as seeing the culmination of a year's work to make the 2014 Annual Conference one not to be missed! I am excited to see you all in Seattle!

26th Annual Conference



You are invited to join IAWA at its 26th Annual Conference in Seattle, Washington. This year's conference will feature the women leading today's aviation and aerospace industries and allow you the unique opportunity to network with a distinguished group of women.

Don't miss this opportunity... [register today!](#)

Agenda:

[Click here](#) to view the exciting content and lineup of events.

Venue:

[The Fairmont Olympic Hotel](#)

411 University Street.
Seattle, Washington
Toll Free: (888) 363-5022

The Fairmont Olympic Hotel is a historic landmark hotel in Seattle. The luxury accommodations are conveniently located in downtown Seattle, close to the Pike Place Market and other local attractions. Hotel Reservations: A special group rate of \$209 plus tax & fees (15.6% room tax & \$2.00 per room per night) is available at The Fairmont Olympic Hotel for conference attendees through September 29, 2014 or until the room block is sold out, whichever comes first. All hotel reservations must be made directly with The Fairmont Olympic Hotel by calling 1-800-257-7544.

Registration Fees

| | |
|---|---|
| Member | \$545 (By 9/1) \$595 (After 9/1) |
| Non-Member | \$745 (By 9/1) \$795 (After 9/1) |
| Government/Academia | \$450 |
| Museum of Flight Dinner Thursday, October 16, 2014 | Guest Fee: \$145 (Price included in full registration) |
| Future of Flight Aviation Center & Boeing Factory Tour Friday, October 17, 2014 | Open to full conference registrants only. (Price included in full registration) |

Registration: [Click here to register for the conference.](#)

Airline Discounts: IAWA has partnered with Alaska Airlines and United Airlines to provide discounts on airfare to attendees traveling to Seattle.

Alaska Airlines is pleased to offer a 7% discount off Alaska Airlines published fares. To obtain this discount, go to:

www.alaskaair.com and input the Discount Code 'ECMV350' when searching for flights. The discount will be applied to any flights meeting the contract parameters, not applying to companion and other promotional fares. Attendees may also use the Discount Code by calling Alaska Airlines Group Desk at 1-800-445-4435; a \$15.00 per person ticketing fee will apply when booking via the Group Desk.

United Airlines is pleased to offer conference attendees a discount of 2% - 10% off (based on booking class of service) on airfare to Seattle. To obtain this discount, go to:

www.united.com and enter 'ZSJ8393261'. Reservations booked online via united.com will receive an additional 3% discount. Attendees may also use the discount code by calling the United Airlines Reservations Meetings Desk at 800-426-1122. For all tickets issued through United Meetings Reservations Desk, there will be a \$25 per ticket service fee collected. This fee is subject to change without notice. Such service fee is nonrefundable and applies to all itineraries, one-way or round-trip.

Interested in Sponsoring? Gain exposure for your company at THE premiere event for management and executive level women in the aviation and aerospace industry. All sponsorship levels include complimentary conference registration and memberships. Commit today and receive promotion all year long!

Why sponsor? IAWA Represents...

300+ management and executive level executive women members and a global outreach to more than 1,400 women.

200+ major companies and organizations in and supporting the aerospace and aviation industries.

Sectors including airports, airlines, general aviation, banking & leasing, commercial & business, consulting, economists, education & research, engineering, finance, government, insurance, international relations, law, manufacturers, media and space.

Members from 33 countries and counting.

Support the future women leaders of our industry! Sponsorships contribute to IAWA Initiatives including:

Scholarships

Internship/Fellowship Programs

Mentor Programs

Networking events

Don't miss this opportunity to make an impact!

[Click here to view sponsorship levels and benefits.](#)

[Click here for information on IAWA.](#)

THANK YOU TO OUR ANNUAL CONFERENCE SPONSORS!

DOUBLE DIAMOND



DIAMOND SPONSOR

TEXTRON

EMERALD SPONSOR



PLATINUM SPONSORS



GOLD SPONSORS



SILVER SPONSORS





PATRON SPONSORS



MEDIA PARTNER



27th Annual Conference - Save the Date!

November 10-12, 2015

Dubai, UAE

IAWA is proud to support women in aviation in the Middle East by hosting its first ever Middle Eastern conference location in Dubai. We invite you to SAVE THE DATE for this event and join IAWA as we trail blaze a new path for women in our industry!



The graphic is split into two panels. The left panel shows the Seattle skyline with the Space Needle, with text: "Save the Dates", "Conference information at iawa.org", "International Aviation Womens Association", "26th Annual Conference", "October 15-17, 2014", "Seattle, Washington". The right panel shows the Dubai skyline, with text: "Save the Dates", "Conference information at iawa.org", "International Aviation Womens Association", "In Conjunction with The Dubai Air Show 2015", "27th Annual Conference", "November 10-12, 2015", "Dubai, UAE". Below the panels is the text "IAWA's affiliates" and logos for ALTA, IATA, ICAO, ISTAT, and another IAWA logo.

IAWA NEWS



IAWA and the Royal Aeronautical Society execute Memorandum of Understanding

A Memorandum of Understanding between the International Aviation Womens Association and the Royal Aeronautical Society was announced at the IAWA Reception hosted by Airbus Group at the Farnborough Air Show on Wednesday, July 16, 2014.

[The MoU will promote closer collaboration between the organizations](#) and offer additional benefits to IAWA members.

As the world's only professional body dedicated to the aerospace community, the Royal Aeronautical Society ([RAeS](#)) exists to further the advancement of aeronautical art, science and engineering around the world.

The RAeS seeks to:

- Promote the highest professional standards in all aerospace disciplines

- Provide specialist information & act as a central forum for the exchange of ideas
- Play a leading role in influencing opinion on aerospace matters

As a multidisciplinary organization, there is a place within the membership for anyone working, or interested, in the aeronautical, aviation and aerospace sectors and more information can be found at www.aerosociety.com.

As a Corporate Partner of the RAeS, IAWA can now offer its members additional professional development and networking opportunities:

- Access to members' bar and [information centre to use as your "London office"](#)
- Complimentary use of the [Toulouse Room](#) for meetings and discounted rates on other room hire, including our roof terrace at No.4 Hamilton Place
- [Exclusive corporate briefings](#) from senior industry and government leaders
- Discounted rates for [industry conferences](#) and free entrance to [technical lectures across our global branch network](#)
- Monthly [AEROSPACE magazine](#) with technical knowledge, insightful analysis and leadership on best practice through thought-provoking features.
- Participation in specialist groups to [share knowledge and influence aviation matters](#), including the [Women in Aviation & Aerospace Network](#)

[The 2014 RAeS Women in Aviation & Aerospace Conference](#) will take place in London at the Society's Headquarters on Friday 21 November. The RAeS members look forward to meeting with many of the IAWA members later in the year.

To learn more [click here](#).

IAWA-ICAO Scholarship 2014

IAWA is proud to announce the first recipient of the IAWA-ICAO Aviation Scholarship, Isavella Maria Vasilogeorgi.

During its 25th Annual Conference in Panama, IAWA signed a Memorandum Of Understanding with ICAO to jointly provide an Aviation Scholarship for professional women in aviation that will allow them to spend six months gaining on-the-job experience at ICAO's Air Navigation Bureau in Montreal. The Air Navigation Bureau manages the Safety and Infrastructure strategies of ICAO in partnership with aviation stakeholders.

Isavella has not only excelled in her studies, gaining an LLM in Air & Space Law at McGill, and a LLM in Public International Law from the University of Athens, but has also received several awards and scholarship, including IAWA's scholarship in 2012 and the Erin J.C. Arsenault Fellowship in Space Governance (McGill IASL). She has been very active in gaining working experience as a member of the Athens Bar Association, and with several prominent legal internships.

IAWA is very pleased to continue promoting the development of women in aviation through innovative partnerships and internship programs to further the education and advancement of women in the industry.

IAWA's Membership Challenge Program

Existing members in good standing, are encouraged to invite non-members to apply for membership. IAWA's Membership Challenge is extended to incent referrals by granting a \$25 credit for each qualified referral. To qualify under the Membership Challenge, the new candidate must specifically identify the referring member in their application. Once membership is approved by the Membership Committee and the new member's dues are paid in full, the referring member will receive notice of the \$25 credit. The credit will be applied to the following year's membership dues. The maximum yearly referral is 8 per existing member. Active members of the Board are excluded from the credit.

If you have questions about the program, please contact IAWA Executive Director Jennifer Miller at jennifer@iawa.org.

IAWA Selects 2014 Aviation Industry Woman of Excellence Award Recipient: Renee Martin-Nagle

IAWA is pleased to announce the recipient of the 2014 IAWA Aviation Industry Woman of Excellence Award as Renee Martin-Nagle. This award recognizes women who are leaders in the field of aviation, have demonstrated a commitment to the advancement of women in the industry and are respected as team players by men and women alike. As a woman who epitomizes these attributes, IAWA is honored to recognize Renee Martin-Nagle as the third recipient of this award.



Martin-Nagle has demonstrated an unwavering commitment to the advancement of women in the aviation industry. She has been a member of IAWA since 1991 and served on IAWA's Advisory Board. In addition, she served on the board of directors of Women in Aviation and established the Airbus Leadership Grant to support women pursuing aviation-related degrees. IAWA Past President, Julie Ellis spoke of Martin-Nagle, "Renee has never met a challenge she did not embrace and solve successfully with diplomacy and aplomb-- always taking on leadership roles to advance our industry and mentoring men and women, who become life-long friends, along her amazing life's journey. Renee is a Woman of Excellence."

Martin-Nagle masters change as easily as she embraces diverse, global relationships. Currently, she is Founder, President and CEO of A Ripple Effect, PLC, an environmental consulting firm; a Visiting Professor of International Environmental Law and Policy at her law school alma mater, the University of Pittsburgh School of Law; a Visiting Scholar at the Environmental Law Institute, a senior editor with global water publication OOSKANews, and a prolific author of publications that address environmental policies, specifically those that impact global fresh water and aviación.

Renee began her aviation career and a long line of "firsts" in 1986, by joining Aerospatiale Helicopter Corporation and Aerospatiale General Aviation in Grand Prairie, Texas, as their first General Counsel and first and only female executive. In 1990, she joined Airbus Americas, Inc. in Herndon, Virginia, as its first in-house lawyer, and during the next 21 years achieved the positions of Vice-President, General Counsel, Chief Compliance Officer, Head of Environmental Affairs, Board Member and Corporate Secretary before "retiring" in 2011. For 19 of her 21 years with Airbus Americas Renee was the only woman in executive management.

Consistent with her commitment to link personal values with professional activities, the birth of the first of Renee's two grandsons in 2007 inspired her to focus her energies on making the planet a better place for future generations. So, that same year, while still working her full-time job at Airbus Americas, she went back to law school at George Washington University, earning an LL.M. in environmental law in 2010 with highest honors and winning the inaugural Jamie Grodsky Prize for Environmental Scholarship for her thesis on fossil aquifers. While learning about environmental issues in the classroom, she assumed the position of Head of Environmental Affairs at Airbus Americas and established a vibrant internal program that encouraged environmental awareness and activities at all the company's North American sites.

Renee Martin-Nagle was raised in rural Appalachia, and her coal miner father did not have the opportunity to finish high school. Every stereotype that this description brings to mind, including the family outhouse, featured in her early life. Having given up a scholarship to Johns Hopkins University half-way through the first semester, Renee learned early about the impact and consequences of poor choices. By the age of 20, Renee was a divorced welfare mother with no job, no money, no education, no car and no driver's license, living on twenty acres in the sylvan mountains. The strength and instinct to survive and achieve "kicked in" for Renee, who started nurse's training as a way to support herself and her beloved daughter, Tanya. As she puts it, "I kept going to school 'til I had my J.D., using scholarships, grants, loans and part-time jobs to fund my education, since my parents were too poor to help financially." She stayed close to home so that her parents would have a continuing relationship with her daughter, graduating from Mount Aloysius College in 1979, Saint Francis University in 1981 and the University of Pittsburgh School of Law in 1984.

In 2006, Renee was named a Distinguished Alumna of St. Francis University and in 2010 Mount Aloysius gave her a similar award, recognition of her courage and will to succeed. Renee's own life's lessons have made her a champion of promoting and funding scholarships for women. She has worked tirelessly to ensure opportunities exist for other women in the field of law and more broadly, in the aviation and space industry. As a member of the prestigious Advisory Board of the International Aviation Women's Association, Renee has helped create numerous scholarships for women throughout the world, and she has promoted women's interests through her service to IAWA and other aviation organizations, such as the ABA Forum on Air and Space Law.

Renee is a distinguished aviation, space law and environmental law professional. She is respected as one of the most accomplished aviation lawyers in the world, having been involved in numerous highly complex sales contracts valued at more than a billion dollars each. Interestingly, many lawyers with whom she has negotiated confirm that Renee's demonstrated negotiating talents across the table taught them some of their best learned skills. Likewise, Renee has served as a key member of the expert aviation teams that manage the consequences of aircraft accidents.

Renee honors her own career achievements by ensuring she supports future leaders in the aviation industry and the law. She has created legal positions for interns and lawyers within Airbus and has actively sought and hired women. Mentorship is a calling for Renee, and she counsels and advises law students and new lawyers--both women and men-- on a regular basis. Her track record is good, for many of her mentees are now successful lawyers and executives at major national law firms and corporations. She stays in touch with most mentees, and many, even after decades, still refer to her as their "mentor", which she claims is the most rewarding title one can earn. Renee personifies mentoring to perfection.

Renee Martin-Nagle's professional and personal achievements are cause for recognition and

appreciation by all in our aviation industry. She is one of the outstanding aviation lawyers in the world, who is respected by men and women alike for her professionalism, her leadership qualities, and her unwavering commitment to mentoring and providing scholarships to those interested in aviation. But, when you talk to Renee's industry colleagues and friends, while all of them appreciate her contributions, they also celebrate and value her enthusiasm, grace, integrity and infectious sense of humor. Renee's life's achievements are a testament to her upstanding commitment to enhancing the legal profession and the aviation industry. IAWA proudly awards her the Aviation Industry Woman of Excellence Award for 2014.

IAWA Announces McGill Scholarship Recipient



Jimena Blumenkron and Andrea DiPaolo

IAWA is proud to announce the 8th IAWA-McGill Scholarship recipient, Andrea DiPaolo. Andrea is a DCL Candidate in Air and Space Law at the McGill's Institute of Air and Space Law. She already holds an LLM in Air and Space Law pursued also at McGill, a Juris Doctor with High Honors from the University of Connecticut School of Law, a Masters in European Politics and Governance from the London School of Economics and Political Science and a Bachelor in International Relations and History, Magna Cum Laude from Boston University. She is admitted to the bar in the Commonwealth of Massachusetts.



Joanne Young, Nancy Graham, Rachel Pachoud, Isavella Vasilogeorgi, Nicole Gonzales, Jennifer Henry, Loan Vo, Jimena Blumenkron, Lisa Savitt & Rebecca McPherson.
Abby Bried and Andrea DiPaolo.

Throughout her extensive academic career, Andrea has received numerous awards and distinctions along with impressive grade point averages in all her degrees. Her professional experience has included work in the financial compliance and insurance sectors, but has heavily focused on research and legal writing whenever possible. She has demonstrated a passion and drive in pursuing a career in aviation and pace.

Her immediate plans are to complete her doctorate in the first half of 2016 and pursue a career with the United States government or to work as an in-house Counsel for an aerospace company. Her long term vision is to become a professor of Air and Space Law.

The IAWA Scholarship programme was created to support the professional development of women who intend to follow a career in aviation by providing scholarships to women students majoring in aviation law, management, business or finance. The first IAWA annual scholarship at McGill University was awarded in 2007.

The official announcement was made last September 19th in Montreal, at the ABA/McGill Air & Space Forum Conference where IAWA's President Abby Bried addressed about 200 men and women sharing about IAWA and its Connect, Inspire & Lead focus.

At the event, IAWA "connected" with 25+ IAWA women in attendance, with Advisory Board directors Nancy Graham, Di Reimhold and Past Presidents Lisa Savitt and Joanne Young, and many of IAWA male colleague supporters like Professor Dempsey, Bob Span, Tom Bolling, Gary Doernhoefer and Jeff Shane. The announcement of Renee Martin-Nagle as recipient of the IAWA's Woman of Excellence Award also inspired the audience. Renee is a former ABA Air & Space Chair and is greatly respected in this Forum. Finally, IAWA lead with Jimena Blumenkron, past IAWA scholarship recipient now thriving at ICAO as an Aviation Safety Officer, mentoring IAWA past scholarship recipients and active on the IAWA Marketing Committee. Jimena presented the 8th Annual IAWA-McGill scholarship to Andrea.

CAREER CONNECTS

Leading, Connecting and Inspiring: Nancy Graham's Aviation Journey

A personal interview by Jimena Blumenkron.

Nancy was born and raised in an aviation environment. Though that may sound glamorous to some, Graham says that she actually comes from a humble family. At the beginning of her career, her inspiration was being able to provide for her family and find a decent job at the beginning of her career.



Nancy Graham and Jimena Blumenkron

As a woman, Graham also fought hard to break through more than a few glass ceilings. She started her career as one of the United States' first female torpedo mechanics, went on to become responsible for foreign weapons sales to the United States' NATO allies, served as an executive for the U.S. FAA in the Asia-Pacific, Europe, Middle East and Africa, and was heavily involved in the development and implementation of air navigation programmes in all of these regions.

Graham joined ICAO in 2007 as the Director of its Air Navigation Bureau. Since then, this influential woman has combined her lifelong love for aviation with management innovation, leading a decidedly collaborative charge on the safety and air navigation strategic objectives of ICAO, in cooperation with its Member States, the industry and a wide range of public/private sector aviation partners. She continues to be motivated by trying to achieve what's best for ICAO and the global aviation community of States and industry that it serves.

Navigating a spontaneous flight path, Graham describes her professional journey as a combination of hard work, good luck, and having been in the right place at the right time.

Leadership

Graham believes in leading through a collective vision that's driven both internally and externally.

For her, people are the first and most important asset of any organization. Nancy believes that

international public servants should be driven to create the best that they have to offer and her work at ICAO has been focused on providing an environment that inspires them to work toward a collective vision. As a United Nations agency specialized in international civil aviation, ICAO's current vision statement reaffirms its aim to ensure sustainable growth for the global air transport network. It is pursued within the context of the preamble to the Convention on International Civil Aviation, which stresses that air transport should help to create and preserve friendship and understanding among the nations and peoples of the world.

Graham has also worked intensively since joining ICAO to drive her own vision of progress through partnership and greater collaboration amongst all aviation stakeholders. She has been regularly and happily surprised by the positive responses to her consistent calls for cooperation on enhancing aviation safety from both new and old connections in America, Asia or Europe.

Connections

Noting that air transport was one of the first truly global businesses, Graham has constantly worked to develop and strengthen synergies and connections and to better leverage ICAO's privileged position at the center of the global aviation system. This approach has delivered clear and positive results.

In line with the achievements she has guided, Graham now views aviation as a decidedly team sport. With a personal motto of "less meetings more logos", this very active and engaged Director of the ICAO Air Navigation Bureau has transformed the formerly more passive role of ICAO's industry observers into an active one. Describing them as "ICAO's Aviation Safety Partners", Graham highlighted that it's through these partnerships, which truly shape and progress her Bureau's work, that aviation has been able to achieve some of its more enduring recent successes.

This approach has solidified a vibrant network of global partnerships as Graham's chief legacy during her ICAO years. A network shaped by a common vision, accountable through more regular and transparent metrics and reporting, and which is now delivering important progress and results on aviation's priority safety objectives.

Inspiration

Nancy Graham has certainly been an important inspiration at this stage of my own career, and I am sure that this has been the case for the many other young aviation professionals who have been fortunate enough to work with her.

It was also important to her that I shared her view here that all women in aviation who dream of becoming global leaders need to have ample amounts of respect, trust, time, patience, and an active approach to participation in order to be an effective leader in the international arena. She added that sometimes you will need "this" - and pointed to a cattle prod framed on her wall that was given to her by the FAA's Oceanic Team. If I hadn't made that clear yet, she has a great sense of humor too.

Graham advises women in aviation to identify and take advantage of the opportunities as they arise, while overcoming obstacles with resilience and dedication to get the job done. She whispered that sometimes rules can be 'bent' to progress good work at the international level, but was very forthright in stressing that you also need to be true to who you are and respectful of what you can give.

In order to progress their careers in international positions offering global exposure and a cultural richness that few working environments can match, Graham also noted that professionals should step

out of their comfort zones, learn from their experiences and expand their skillsets by remaining willing to take on a wide variety of challenges.

For women, she especially encourages all of us to follow our passions and to shield ourselves with confidence in order to become the leaders this world will need for the future.

Conversation with Deborah Hernandez

Human Resources Vice-President Cargo Business Unit at LATAM Airlines

By Viridiana Barquin.

What I most enjoyed of the conversation with Debbie, was her very entertaining and positive way to share how her professional career has been and how she has faced her leading role in a primary male-structured industry. During the Breakfast Reception hosted by IAWA at the ALTA's Aviation Law Americas 2014 conference in Miami, last September 5th, we had the opportunity to learn about some of the experiences that have marked her journey and how she has thrived, as well as some funny anecdotes.



Deborah Hernandez and Viridiana Barquin.

In her presentation, Debbie constantly mentioned the word "learn", and it made me really admire how a person with her leadership position continues to give the appropriate importance to learning as a continuous process that never ends. As a child, Debbie soon became aware that a woman is capable of accomplishing any objective she may have with effort, perseverance and discipline. As a lover of sports, she also realized that a woman could be as good as any man (or woman) could be; and she has "learned" to adapt without diminishing in any way her rights or her personality, although -even these days- there are different and contradictory opinions regarding such equality.

Throughout her career, Debbie has been involved into teams mostly man-integrated. In some occasions she has indeed faced the experience of feeling that women are not very welcomed and that her contributions were not considered as valuable as those of her male colleagues. However, she explained that an important factor that helped her to understand and deal with the issue, was to identify that more than a gender matter, it is the result of a cultural aspect. Therefore, she also taught herself how to adapt to different ways to do business among different cultures. In the process, Debbie also adopted the practice of convincing instead of imposing her ideas, of asking intelligent questions aiming to understand the other's position instead of fighting about who has the right opinion or trying to unreasonable prove that the others are wrong.

Another worth-mentioning aspect is the importance Debbie gives to the fact of sharing: ideas, projects, objectives, knowledge, etc. This is not only something she predicts a practice in her, which I truly believe not many people have the ability to carry out nowadays within organizations, since sharing ideas, knowledge and/or project is considered more a risk or vulnerability rather than an attribute or a merit.

I am very delighted I had the opportunity of meeting Debbie and have this nice conversation. I will allow myself to say that as Mexican as she is, it makes me feel proud of how high she puts every day the name of Mexico, of Latin America, of the aviation industry and of course of women; but principally, of her fundamental role in connecting continents.

The advice that Debbie leaves to us, is in summary as follows:

- The learning process never ends.
- Always have available lend a helping hand.
- Share but not without being analytic.
- Be open to opportunities.
- Do not try to impose. Propose your ideas instead, understanding first the other's position.
- Dare to step out of your comfort zone.
- Do not try to impress, just be yourself.
- There is no standard recipe for success, just be aware of the context and be respectful.

RECEPTIONS AND CONNECTS

Bucharest Connect

On March 26 and 27, 2014, the Romanian government held the annual Bucharest Air Transport Conference, entitled 100 Years of Commercial Aviation. The conference was cosponsored by the International Institute of Air and Space Law of Leiden University and the European Aviation Club. The annual event has become an ideal opportunity for industry experts to



identify issues, exchange views and discuss solutions to a range of European and global aviation challenges. The agenda included panel presentations from industry and government representatives, including IAWA members Mia Wouters, Laura Piralini, Julie Oettinger and Elizabeth Freidenberg. It proved an excellent opportunity for animated and interesting discussions among a diverse group of participants from around the world.

New York Informal Connect

IAWA Board members Kathryn Callahan, Ann Thornton Field, Mylene Scholnick, and Diana Gurfel met casually last June in New York City to share lunch at the Bryant Park Cafe with visiting IAWA members Maria Eugenia Yabar from Peru and Alina Nassar from Costa Rica. The meeting was very entertaining, full of friendship and camaraderie. It was

a perfect example of what IAWA is about and an excellent opportunity to thank Maria Eugenia for her support in spreading the work of IAWA in her native Peru and other parts of Latin America.



Alina Nassar, Kathryn Callahan, Ann Thornton Field, Mylene Scholnick, Maria Eugenia Yabar and Diana Gurfel.

Connecticut Informal Connect

On June 27, IAWA members and prospects gathered for refreshments and a very happy hour on the outdoor patio of l'Escale in Greenwich, CT to celebrate the first Friday of the summer. Eight ladies and a few guests participated, including Andrea Brantner, Katie Callahan, Alice Chan, Kathy Guilfoyle, Courtney Jones, Mylene Scholnick, Ellyn Slow, and Laurence Vigeant-Langlois. The venue was fantastic and is fertile ground for a future IAWA event.

Farnborough Reception



Jenny Body.
Prettyman.



Zoë Layden, Lisa Piccioni, Marion Blakey, Myread Lavery and Mary

An IAWA Reception was hosted by Airbus Group at the Farnborough Air Show on Wednesday 16 July 2014. It was the perfect scenario for the execution of the IAWA-RAE MoU to promote closer

collaboration between the organizations and provide women across the globe additional opportunities for professional development through membership, networking and events. The agreement was announced by Jenny Body, Immediate Past President of the RAE and IAWA Board member Zoë Layden. Marion Blakey, Mairead Lavery, Lisa Piccioni and Mary Prettyman, from the IAWA Advisory Board and Board of Directors were also present.



ALTA-IAWA Miami Breakfast Reception

An IAWA-ALTA breakfast reception was held last September 5, at the ALTA Aviation Law Americas Conference in Miami, Florida. Thirty-eight women in the aviation industry connected to join breakfast and listen to speaker Debbie Hernandez, Vice President Human Resources Cargo Business Unit of LATAM Airlines. Debbie shared with the attendees an inspiring message about her experience in the aviation industry and the lessons she's learned throughout a successful career. Among the attendees were several IAWA members as well as Advisory Board and Board Members, among them two distinguished IAWA founders Elizabeth Freidenberg and Cecile Hatfield.



Debbie Hernandez, speaker; Cristina Lewis, sponsor; Alina Nassar and Elizabeth Freidenberg, from IAWA Board and Advisory Board.

Special thanks to our sponsor, the Panamanian law firm Galindo Arias & Lopez, represented by partner and IAWA member Cristina Lewis and to ALTA for their continuous support to IAWA.



UPCOMING EVENTS

Navitaire Customer Conference - Women in Aviation Session!

On September 25, Navitaire will host a "Women in Aviation" session at the Navitaire Customer Conference 2014 in Park City, Utah, featuring IAWA Advisory Board Member, Kris Fellrath and Raelynn Sink, Navitaire's Global Product Director.

Kris Fellrath, will share her insights on being a female executive in the airline industry and managing through the "glass ceiling." At Boeing, Kris is responsible for operations, strategy planning, management information systems, sales, production, and control functions. Her assignments include leading 747 and 767 programs. To "pay it forward", Kris serves on the IAWA's Advisory Board.

[Click here to learn more about the conference](#)

World People Symposium



2014 IATA World People Symposium

"Women in Aviation Leadership"

4-6 November, Prague, Czech Republic

A new generation of leaders are needed to drive success in the second century of commercial air transport. This time of transition can enable more women to fly through the glass ceiling and move up to senior leadership roles in airlines, airports and other aviation industry organizations. Explore how we turn this challenge into an opportunity at a special "Women in Aviation Leadership" workshop that will open the IATA World People Symposium!



Scan here to access the event mobile App!

"IAWA Members receive a 20% discount, Use Code:IAWAMEMPS14"

The code should be entered on the registration payment page. Please be sure to select the tab labeled "Apply Promotional Code".

If your company is interested in supporting this workshop on Women in Aviation Leadership, please contact francinis@iata.org.



Success in the second century of commercial air transport needs a new generation of leaders. This time of transition can enable more women to fly through the glass ceiling and move up to senior leadership roles in airlines, airports and other aviation industry organizations. IAWA is partnering with IATA to explore how we turn this challenge into an opportunity at a special "Women in Aviation Leadership" workshop that will open the IATA World People Symposium!

Join an in-depth exploration of the issues in a special workshop with topics that include:

- Global gender research findings from Mercer consulting - What are the critical issues affecting women in the workplace?
- Young women in aviation - the potential leaders of tomorrow - What are their expectations? Where do they see challenges?
- Current women executives - both inside and outside of aviation - How did they arrive at their current position? What are the lessons from their career paths?
- Resources and strategies for networking and support - What may be available in your company and community? How can other women join us in gaining value from our IAWA participation?
- How do we identify and follow the paths to success to grow women in aviation leadership - for our organizations, for other women and for ourselves?

Make contact and learn from a wide range of women with similar interests and aspirations:

- Christine Ourmieres, CEO, CityJet
- Barbara Falvey, Vice President - Human Resources, Hawaiian Airlines
- Jane Allen, former executive at, United Airlines and American Airlines
- Mandy Schreuder, Principal - HR M&A Consulting, Mercer

Accelerate the progress of future female leadership in aviation to support industry success for the next 100 years.

The future needs for aviation professionals will open the door to increased diversity of people in key roles. Don't miss this opportunity to join other IAWA members for the discussion in Prague at the IATA People Symposium.

[Click here to register today!](#)

Take advantage of a special discounted rate for IAWA members to join fellow professionals to share best practices and explore new ideas on areas of common interest at this important global aviation industry event.

RAeS Women in Aviation & Aerospace Conference 2014

This Conference will take place in London at the Society's Headquarters, on Friday 21 November. The RAeS members look forward to meeting with many of the IAWA members later in the year.

[For more information click here](#)

LEGAL AND INDUSTRY NEWS

CAPT. AL HAMILI AWARDED FOR PIONEERING IN AVIATION AND DIPLOMACY

Captain Aysha Al Hamili, UAE Permanent Representative to the council of ICAO, received an international award for her work as a pioneering pilot and diplomat from the UAE. The award was presented by Daughters for Life Foundation, a Canadian-based foundation that aims to advance the education and health of girls and women in the Middle East.

The awarding ceremony took place in Toronto last week and was attended by Dr. Izzeldin Abuelaish, President of Daughters for Life foundation. The foundation awards pioneering personalities who inspire and help to provide young women throughout the Middle East with opportunities for education and leadership.

Al Hamili said: "It is a special honor and I feel proud to be part of this great initiative by the Daughters for Life Foundation. This award truly motivates and encourages women from different walks of life to inspire and motivate others."

Capt Al Hamili is the first Arab woman to receive the trailblazer luminary award. She was awarded along with the First Canadian astronaut among other high profile personalities.

Capt. Al Hamili currently heads the UAE Permanent Diplomatic Mission to ICAO. When she was appointed in 2009, she was the youngest-ever Permanent Representative accredited to the ICAO and the first Arab female, and the only female on the council. Her career started with a dream of becoming a pilot, and she became the First UAE female pilot when she obtained her Private Pilot License (PPL) in 1998 at the age of 16. She is a Commercial/Instrument Pilot License (CPL/IR) holder and Certified Flight Instructor (CFI/CFII).

<http://www.arabianaerospace.aero>

ICAO'S PLAN FOR TRACKING STANDARDS

Jen DiMascio

Smarting from the public outrage over how an aircraft the size of a Boeing 777 could vanish, a top official at the International Civil Aviation Organization (ICAO) is trying to break through the inertia that often slows the release of new global standards. Nancy Graham, director of ICAO's Air Navigation Bureau, is spearheading efforts within the Montreal-based organization to publish global tracking standards for aircraft in two years, a fraction of the time a major action might otherwise take. "Airlines don't have to wait for two years, but some will need that push," she says.

Through an agreement with the International Air Transportation Association (IATA), airlines will voluntarily implement some type of tracking in the near term while the standards are completed. Longer term, ICAO envisions more comprehensive forms of tracking that could include transmission of aircraft performance and health data. To accelerate the process in the rule-driven agency, Graham is holding "special meetings" that have already proven quick consensus can be achieved. One high-level safety gathering will take place in February, where ICAO will ideally gain consensus on a concept of operations for global tracking that airlines can use in advance of the new standards. "ICAO has never done a conops before," Graham said, speaking at a Royal Aeronautical Society event in Washington June 24. IATA is crafting the concept via an industry aircraft tracking task force, which will report back to ICAO in September.

More relevant news in the Industry

[TASK FORCE PRESSES FOR AIRCRAFT TRACKING SOLUTION](#)

By Tom Sheridan

[MH17: ICAO TASK FORCE PURSUES ACCURATE THREAT ANALYSIS](#)

By David Kaminski-Morrow

[U.S. AIRLINES NET \\$3.8 BILLION IN PROFIT IN FIRST SIX MONTHS](#)

By Bill Carey

[IAG PURCHASES 16 NEW WIDEBODIES FOR IBERIA](#)

Iberia's turnaround and progress in lowering costs trigger widebody fleet renewal

By Cathy Buyck

[BEIJING AIRPORT STRENGTHENS CONTROLS ON LITHIUM BATTERIES](#)

By Yang Yang

[UN WANTS EXIT SCREENING FOR EBOLA AT AIRPORTS](#)

By John Heilprin

[GE TO OUTFIT 777X ENGINES WITH NEW COMPOSITE FAN BLADES](#)

By Dan Parsons

[BOMBARDIER REPLACES CSERIES MARKETING EXECUTIVE](#)

By Stephen Trimble

Monterrey Aerospace Mexico: High Fliers

By Teresa Galindo



A company based in Apodaca, Nuevo Leon, Mexico is responsible for a good number of Mexican components finding their way into the top flight of helicopter models.

Monterrey Aerospace has become the foremost original equipment manufacturer (OEM) in Nuevo Leon, Mexico, sending finished products to the US with quality and meeting the most demanding standards for use in the military sector.

Despite the workload represented by completing delivery of 24 airframes for Boeing's Apache AH-6i -a light combat and reconnaissance military helicopter- as well as MD Helicopters' commercial models MD500E, MD530F, MD600N and MD520N, for which Monterrey Aerospace is the principal supplier.

The company provides machining and forming processes for sheet metal, metal bonding for bonding structural and non-structural metals, spot welding of aluminum and steel and application of chemical

treatments on aluminum and component assembly. Having control of the entire chain and doing so under the strict standards of the International Traffic in Arms Regulations (ITAR) makes Monterrey Aerospace a reliable company that is able to meet high priority requirements.

Eight years of vertical growth

Currently, 62% of the parts for the fuselage of MD's commercial models are manufactured in Monterrey and, in the case of fuselages for military use, Mexican content reaches 90%. Our goal is that by the end of 2014, Monterrey Aerospace increase the number of parts produced at its plant from 1,800 to 2,000.

Aerospace Cluster of Nuevo Leon

The Cluster has 34 members, consisting of Universities, Research and Development Centers, Design and Manufacturing companies, this organization is headed by the President and Director are women. Aerospace Cluster of Nuevo Leon is the only one in Mexico is certified by European Cluster Management Excellence (Bronze label), that certification allows the Cluster to participate in the Collaboration Platform, initiatives and project with all the European Clusters.



More participation of women

Monterrey Aerospace is increasing the number of women; 6 years ago we only had 2% of the total employees; now we are 15%, including women participation in the operations area.

Our employees must have a good ability to learn new things and adapt to change swiftly; women have contributed greatly to the growth of the company, with different ideas, innovative projects and a huge spirit of support.

Monterrey Aerospace company and its staff have a high level of responsibility and commitment with the US authorities, institutions and protocols -such as International Traffic in Arms Regulations (ITAR)-, since the project began production of airframes for armed helicopters.

MEMBERS' NEWS

IN PURSUIT OF THE AVIATION DREAM

By Nicole Gonzales

As I started my studies in McGill's Institute of Air and Space Law in 2011, I was introduced to IAWA by means of its 2010 Scholarship recipient, Michelle Ancona Reynolds, and its future 2011 Scholarship

recipient, Isabella Maria Vasilogeorgi. Little did I know that I would become the 2012 Scholarship recipient, but then again, I knew relatively little about the aviation industry, and its women, at those times. However, after hearing the amazing stories of exceptional aviation conferences packed with only women where meeting professionals in the field and doing some intense networking went hand in hand with striking up new friendships and sightseeing, it was about time to figure out what the IAWA acronym stood for.



I must admit that initially, sporting a name badge with the green "Scholarship Recipient" ribbon on it and holding a glass of wine, the sight of a room full of talking and laughing women was a bit daunting. I greatly admire people with vast amounts of knowledge and experience, and as I was surrounded by so many of them when I had just gotten in the field, I wasn't sure where to start. Thankfully, that green ribbon (and the glass of wine) helped open the door to casually interacting with accomplished aviation professionals I would otherwise not have encountered in my everyday life.

Though the monetary aspect of the IAWA Scholarship was very well received during my studies, I feel that the opportunity to connect and interact with the IAWA Members is the real professional improvement. Not only are emerging issues and current topics discussed during the Conference, but in speaking with these role models during breakfast, lunch and cocktail hours, I got a feel for where I could be headed to in my professional life and knew that IAWA would provide the necessary guidance. True to its mission, IAWA is now spreading its wings by creating more opportunities for women in aviation, such as the ICAO/IAWA scholarship and internships at Textron.

Since finishing my thesis on the impact of the inclusion of aviation in the EU ETS on Caribbean Island States and graduating from McGill, I have completed an internship and consultancy at ICAO in the Safety Monitoring and Management department of the Air Navigation Bureau, headed by Nancy Graham, Member of the IAWA Advisory Board. Coincidentally, my immediate supervisor in ICAO was yet another IAWA Member and previous Scholarship recipient (McGill 2008), Jimena Blumenkron. (Moral of the story: IAWA Members and Scholarship Recipients are everywhere!)

As my first real aviation Mentor, Jimena helped me peek under the rug of States' aviation safety issues. Through attending and assisting with the 38th Assembly of the ICAO Council and the AFI Aviation Safety Conference in Dakar, Senegal, and working with safety aspects such as accident information data, EASA regulations and African airlines, I was able to gain practical experience in a field I had previously only known in books. Furthermore, it's cool to be able to say that you worked for the UN.

A few weeks ago, I started a new internship across the street from ICAO - at IATA. After having observed and analyzed States' successes and difficulties with their safety oversight on airlines, I wanted to know how the airlines strived to remain the second safest mode of transportation. (Ask me what the first one is!)

My first day in the Safety Department coincided with the first day of IATA's new Director of Safety; Rudy Quevedo. Within a week, I'd been in three Safety staff related meetings and was, once again, moderately confused by the copious amounts of new acronyms flying around. Acronyms aside, what struck me the most so far was Rudy's introductory meeting to the Safety staff. It all came down to a very simple question and answer.

Question: "What do we do here?"

Answer: "We save lives."

As we may get stuck in the details of our work and day-to-day life, the predominant goal of the aviation industry remains to transport people and goods safely to their destination and make the world a smaller, more approachable place. Safety is one of the pillars of modern airline management and a passion that drives not just one man, but thousands of us in an industry that makes metal birds fly at breakneck speeds. And even though I started out appreciating the aviation industry for its international scope, complex legal issues, technical innovation and glamour, I have started loving it for the passion it inspires into people to continuously improve and, frankly, impress the world.

In summary - three years, two IAWA conferences, one ICAO/IAWA Connect and a Master's Degree in Air and Space Law later, I have worked out that IAWA stands as much for wonderfully gifted professionals as for women with a burning passion for aviation. Though the connecting factor of this organization and its conferences may seem to be chromosomal, it's really the pleasure of being surrounded by those who know what it's like to work where you work, love what you love, and may have even fought to pave the way for us youngsters in the industry. And I am happy to be there with you.

nacgonzales@gmail.com

[LinkedIn](#)

ALISON FINNEGAN RECEIVES PROFESSIONAL RECOGNITION

Alison Finnegan, an IAWA member and partner at the law firm of Schnader Harrison Segal & Lewis LLP in Philadelphia, recently received her national recognition in aviation litigation with the release of The Legal 500 USA rankings in early July. Editors remarked that Alison is an "'excellent legal analyst and writer' and 'a very effective litigator.'" Alison is a valued member of the Schnader's Aviation practice group, which received recognition in the legal listings of both [Chambers USA 2014](#) and [The Legal 500 USA 2014](#).



SUSAN HOFER JOINS CSH LAW CHARLOTTE

Susan Hofer has joined the firm's Charlotte office of Cranfill Sumner & Hartzog LLP (CSH Law) as a partner practicing aviation law. Susan will lead the firm's new aviation law practice group.

Hofer joins CSH Law with more than 26 years of experience and is a graduate of the University of Maryland School of Law and the Catholic University of America.

She is licensed to practice law in North Carolina, Maryland, the District of Columbia and Michigan and has been admitted to practice



Pro Hac Vice in other jurisdictions. In addition to her legal experience, Hofer is an FAA certificated pilot, holding commercial and certified flight instructor, instrument airplane, and glider certificates.

MEET OUR NEW MEMBERS

Marjorie Adis, Director of Sales and Marketing, Rock-It Cargo USA LLC

Marjorie Adis has a Bachelor's Degree in Telecommunications from Penn State and years of experience in sales and logistics. Her time in the industry has included a ten year career with Sony Consumer Electronics as a National Account Sales Manager before coming to Rock-It Cargo. In the 15 years Margie has been employed with Rock-It, she has developed inroads to new types of live entertainment logistics with shipping overseas for numerous Broadway musicals, corporate live event producers and sports entities such as The PGA Tour and Golf Channel.

When Marjorie isn't working, her personal interests take her to the outdoors. Margie can be found cycling, fishing, skiing, or out on the links playing a round of golf. She's also a self-proclaimed "foodie" and wine entusiasta.

Christy Alvord, GM Engine Component Repair, GE Aviation

Christy Alvord is GM of Engine Component Repair at GE Aviation with overall responsibility for the global repair network. At GE, Christy held various leadership roles - President of Middle River Aircraft Systems and Unison Industries; Executive in GE Aviation's Washington DC office and GM of the Turbine Airfoils CoE. Prior to GE, Christy spent a number of years with McKinsey where she focused on strategy, M&A, and supply chain management. Through an NGO, she worked with HTL, a producer of medical devices in Warsaw, Poland. Christy also worked as an engineer at Los Alamos National Laboratory. Christy has degrees in mechanical engineering and political science from MIT and an MBA from Harvard.



Annalei Avancena, Director, International Regulatory Affairs-Americas, United Airlines

Annalei Avanceña is an aviation professional with over 14 years of experience. She has served in various roles of increasing responsibility in United's International and Regulatory Affairs group for over 12 years. She is currently Senior Manager, International Regulatory Affairs Atlantic, overseeing regulatory issues in Europe, the Middle East and India. Annalei serves as Secretary for uIMPACT, United's business resource group for women. She holds a Juris Doctor from the University of Connecticut, MSc in Third World Development from the London School of Economics and B.A. in Third World Development from Trinity College in Connecticut.



Brigitte Bourla, Business Operations Planning Manager, Amadeus

Brigitte has been working for Amadeus in Sophia since 1997, currently supporting management in process definition, reporting and budget activities for IT in Regions. In 2011, she filed a patent for a new Business model for revenue management to include cargo of passenger flights. Joining Amadeus as a Fares specialist, she managed teams and projects (Euro currency, British Airways migration and Star Alliance) and chaired bilateral meetings for Scandinavia and Australia (airlines and ACOs). Previously, she had been working for Sabena airline for 10 years, lastly as a Fares manager for Europe and IATA expert for Composite matters.



Kelley Brandt, Director of Maintenance, Bristow Academy

Kelley is Director of Maintenance at Bristow Academy Inc., part of the Bristow Group, for three campus locations in Titusville FL, New Iberia, LA and Carson City, NV. She has oversight and responsibility for the maintenance of a fleet of over 70 helicopters in a dynamic training environment. Bristow Academy is a world renowned Helicopter Flight Training School having graduated over 2,000 students to date. Kelley has more than twenty years' experience in aviation maintenance, starting out as an Apprentice Aircraft Maintenance Technician on commercial fixed wing aircraft for Shannon Aerospace Ltd in Ireland. She is an FAA A&P Mechanic, NDT Level II Certificated Inspector and Lean Six Sigma Black Belt.



Alisa Brodkowitz, President, Attorney at Law, Brodkowitz Law

Alisa R. Brodkowitz specializes in complex personal injury litigation and civil rights litigation with a focus on aviation. Her successes, advocating on behalf of victims, are driven by a passion to make flying safer for everyone. She has experience working on experimental aircraft, helicopter and single engine airplane crashes. She represents pilots, flight attendants and travelers who have been injured on commercial and charter flights. Alisa is the Past Chair of the Aviation Section for American Association of Justice (formerly ATLA). Alisa is a past president of the Aviation Section of the King County Bar Association. In 2007 Alisa served as the President of King County Washington Women Lawyers. She has unique education in the field of aviation, having studied Air and Space Law at Leiden University in the Netherlands. Prior to founding Brodkowitz Law Alisa worked at Stritmatter Kessler Whelan and Coluccio. Alisa moved to Seattle after attending Concordia University in Montreal, Quebec. She speaks French.



Jane Cavanaugh, Katten Muchin Rosenman LLP

Jane's practice is concentrated in aviation law, including financing, sales, purchases and leases of commercial and business aircraft. She represents manufacturers, lessors and airlines in complex financing transactions, including cross-border sale-leasebacks, leveraged and operating leases, loans, mortgages, intercreditor agreements, residual value and credit support agreements, and airline reorganizations. She also advises clients on regulatory issues. Jane also represents clients in structuring private and corporate aircraft transactions, such as aircraft purchases and sales, financing transactions, insurance matters, US and foreign registration issues, and compliance with ownership and operational regulations. She also assists clients with aircraft management arrangements and aircraft tax-deferred exchanges.



Sophy Chen, Counsel, Steinbrecher & Span LLP

Sophy Chen is an established transportation industry attorney with over 15 years of expertise handling a variety of regulatory and business matters for airlines and other aircraft operators, airports, foreign civil aviation authorities, aerospace manufacturers, and aviation service and maintenance companies. Her practice has spanned a wide array of federal regulatory agencies and has included licensing issues, regulatory compliance, and competition analysis as well as the defense of enforcement cases. In addition, Ms. Chen advises clients on commercial matters, including code sharing and alliance agreements, aircraft operating leases, and travel distribution agreements.



Armelle De Larminat, Sales & Marketing Director, Sagem Avionics, LLC

Armelle is a Senior Sales Management Executive with 15+ years success in Sales and Marketing. Accomplished in the establishment of Direct Sales Offices, Independent Sales Reps, and Distributors for Manufacturers of Military and Defense, and Commercial high performance systems.



Bridget Fitzpatrick, Account Manager, Rock-It Cargo USA LLC

Bridget is a University of Michigan graduate with a traveler's passion, a publicist's training and

experience, a talent for organization and logistics, and a proven record for providing excellent customer service. In her present position at Rock-it Cargo she has been part of the team that has shipped touring equipment globally for several high profile customers including Lady Gaga, Bonnie Raitt, Beyoncé, The Police, Depeche Mode, Madonna and Neil Young, among others. In the Fall of 2012 she spent 46 days on the road as the Private Charter Aircraft Logistics Coordinator for Lady Gaga and her A Party through 12 cities in South America, as well as Cape Town and Johannesburg; Oslo, Norway; St. Petersburg and Moscow, Russia. She has worked with high profile clientele and appreciates and understands the patience and discretion required to work in these spheres. She trained with celebrity actors, directors, producers and account executives during a successful career in entertainment public relations. Then she worked with professional athletes from the NBA, NHL and MLB during a two-year period with Paradigm Air as a private flight attendant.

Ghadier Khattari, Manager Systems and Procedures, Royal Jordanian Airlines RJ

Ms. Ghadier Khattari is Systems & Procedures Manager, Corporate Quality Management Dept. at the Royal Jordanian Airline. Ms. Khattari has ability to motivate personnel and enhance the overall efficiency, performance and compliance with standard procedures and regulations. Directly focused on achieving goals and objectives safely, accurately and on time. Improve and enhance safety awareness with the staff by empower their knowledge with high level safety training on the latest methods of managing the risk. Ms. Khattari has served the humanitarian community across the globe and her efforts didn't just stop at helping United Nations food Programme as a Volunteer to promote Safety in its operation but extended to building the countries aviation safety infrastructure by investing in human capacities. She has a master Degree in IT. Ms. Khattari is also certified as ICAO Safety Management System Instructor, EASA SAFA Ramp Safety Inspector, IATA ISAGO Auditor and IATA Diploma in Airline Quality Management

Oyin Heath, Senior Vice President, Marsh, Ltd

Oyin has over 16 years experience in the aviation insurance market with specific aerospace sector manufacturers, airports, MRO's ATC and other ground service providers.



Amy Lock, Aviation Adjuster, Crawford & Company

Amy joined the Aviation Insurance Market in February 2006 and began handling liability claims in September 2008. Through training, development and ongoing experience, Amy has acquired an in-depth knowledge of cargo claims. She also has a solid experience in personal injury, aircraft damage and property damage claims involving complex contractual indemnity issues. She has handled claims for a range of Insureds including airlines, airports and ground handling agents. Most recently Amy has become involved with the processing of Hull claims focusing for now in the General Aviation field. This includes first party aircraft damage claims, third party damage under hangar keepers Policies and reviewing contractual disputes on behalf of maintenance repair organizations. She is currently holds her Cert CILA and Cert CII qualifications and is studying towards her ACII accreditation.



Alissa Markert, Sr. Manager, Regulatory, United Airlines

Alissa Markert is a government, regulatory and corporate affairs professional with over ten years of experience in the aviation industry and with government elected officials. She currently serves as Senior Manager, Regulatory Affairs at United Airlines. In this role, she is responsible for managing the company's response to governmental regulatory proceedings and oversees United's implementation and compliance with U.S. Department of Transportation (DOT) regulations, such as DOT's consumer protection requirements. Alissa uses her expertise in this area to manage United's responses to DOT investigations related to long onboard tarmac delays and serves as the company liaison with DOT's Advisory Committee on Aviation Consumer



Protection. Additionally, Alissa leads her Department's efforts in emergency response. Prior to her role in Regulatory and Policy, Alissa held varying roles of expanding responsibility in Government Affairs, as well as the company's Corporate and Community Affairs group. In 2012, Alissa received the United 100 Award, United's prestigious award honoring the company's top 100 employees. Alissa graduated from Northwestern University with a Master's Degree in Public Policy and Administration and holds a Bachelor of Business Degree in Finance from Western Illinois University. She currently serves as Vice President of uIMPACT, United's Women's Business Resource Group.

Bates McIntyre Larson, Partner, Perkins Coie LLP

Bates McIntyre Larson, a Partner in the Chicago, Illinois, office of Perkins Coie LLP, has represented manufacturers in aviation product liability actions in state and federal court since 2004.



Allyn McGinley, VP, General Counsel & Chief Compliance Officer (GC & CCO), Morpho Detection, LLC

Allyn McGinley is General Counsel for Morpho Detection LLC and the Chief Compliance Office (CCO). She leads a very diverse team of 14 people providing critical key expertise and support to the business including Global Proposals & Contracts Management, Risk Management, Compliance (not limited to regulatory) and ethics driving intelligent compliance, training, processes, procedures, audits and accountability. She also provides legal oversight and support covering all aspects of MD's needs.



Allyn has a wealth of experience in federal government, commercial domestic and international proposals, contract cradle-to-grave (ITO-OTR), compliance, investigation, auditing and project management. She was formerly Senior Risk Manager focused on customer agreements with Sourcing oversight and Compliance Leader for various entities of GE (including GE Power Systems (now GE Energy) GE Industrial Systems, GE Fanuc, GE Drives Systems and GE Energy), supporting world-wide initiatives and providing operational support reviewing, drafting, negotiating large-dollar customer contracts, alliances, joint ventures, consortiums and due diligence while leading a global team assigned to specific regions and customers. Allyn holds a J.D. from John F. Kennedy Law, that she earned and maintained her status on the Dean's list while working full-time for GE and is a member of the California Bar. She holds a Masters in Business Administration, Technology Management, and Bachelors in Business Management.

Kerry Mitchell, Director Contract Manager/ Business Development, PEMCO World Air Services

Kerry is a hard working, self motivated, highly energetic professional with extensive experience in sales, business development, and expanding the customer base in the aircraft maintenance, repair and overhaul industry. She has successfully worked with operators such as United, JetBlue, American, US Airways, Spirit, Allegiant, Mesa, Republic, PSA, SkyWest, Northwest / Delta, Air Canada as well as leasing companies such as AWAS, ACG and ILFC. Kerry utilizes leadership, communication, and interpersonal skills to facilitate lead generation and maturation and customer retention. She has a history of coordinating issue resolution with senior managers and technicians, as well as superb communication, interpersonal, organizational and leadership skills; she also excels in challenging and deadline-driven environments.



Diana Mulderig, Associate, Rutherford & Christie, LLP

Ms. Mulderig has litigated cases in both state and federal court, defending companies, airlines, and municipal entities in civil litigation arising out of premises liability and complex aviation issues. Her practice focuses in the area of aviation law, with an emphasis in federal practice.

Sherry Ortiz, Senior Vice President, USAIG

Sherry J. Ortiz, Senior Vice President, Airline claims division manager, United States Aircraft Insurance Group, (USAIG) handles Airline, General Aviation and Manufacturing claims as well as special projects involving trial preparation, legal research and investigation. Before joining USAIG, Ms. Ortiz was employed at Trope & DeCarolis, LLP in Los Angeles, the Federal Aviation Administration's Office of Regional Counsel for the New England Region, the Middlesex County District Attorney's Office in Massachusetts and various legal aid entities. Ms. Ortiz graduated from Embry-Riddle Aeronautical University with a B.S. in Aerospace Studies, Magna Cum Laude, including minors in Aviation Safety, Aircraft Accident Investigation, Atmospheric Environmental Science and Humanities. At Embry-Riddle, Ms. Ortiz was President of the Student Body and served on the Board of Trustees, a member of Sigma Tau Delta (National English Honor Society), Omicron Delta Kappa (National Leadership Honor Society), Staff Reporter for the campus newspaper (The Avion), recognized as the Outstanding Graduate for her degree program and awarded the Jay Adams Community Service Award. Ms. Ortiz received her Juris Doctor degree from Boston College Law School in 2003. She is admitted to practice law in the Courts of New York.



Judith Ritchie, First Secretary, Transport Policy, British Embassy

Judith is currently the UK's representative for Transport Policy at the British Embassy in Washington DC. She deals with issues such as aviation emissions, the EU/US open skies agreement, aviation safety and security. Previous roles have included heading the UK's international aviation security team and in the 1990s was part of the UK team negotiating bilateral air services under the UK/US (Bermuda 2) agreement.



Alexandra Rodina, Partner, Kennedys

Alexandra specializes in aviation liability and claims handling. Her area of practice comprises handling of all types of aviation liability claims, including management of complex multi-jurisdictional claims, baggage, cargo, hull, personal injury and general aviation business. Alexandra has experience of legal systems throughout the world but with an emphasis on Russia, former Soviet Union countries and Eastern Europe. Alexandra trained with Beaumont & Son law firm, where she qualified. Following its merger with Clyde & Co, Alexandra worked at Clyde & Co for five years. In 2010, she joined Gates and Partners law firm as a partner. As a result of its recent merger with Kennedy's, Alexandra joined the firm as a partner.



Balkiz Sarihan, VP, Business Development & Strategy, Vector Aerospace

Balkiz is a proven leader, combining strong technical, business and financial acumen with a generous personality, making her a well-known, popular and respected figure in the aerospace industry. Balkiz's vision and proven track record of delivering large-scale, mission critical projects and programs led to her key leadership role in taking Vector's Super Puma Helicopter Leasing Program from concept through to full execution. Balkiz was one of the leads in the successful negotiation and acquisition of a fleet of Super Puma helicopters, valued at approximately \$100M as well as played a central role in the establishment of an Irish operating division and associated support capabilities.



Mary Ann Schaffer, Captain, United Airlines

Mary Ann Schaffer captain's the Airbus 319/320 aircraft for United Airlines and spends her days away from the airline practicing law. Her law practice, in Old Town Alexandria, Virginia, includes aviation and estate planning.



Lee Ann Shay Tegtmeier, Chief Editor MRO, Aviation Week

As chief editor MRO, Lee Ann Tegtmeier directs Aviation Week's coverage of maintenance, repair and overhaul (MRO), including the Aviation Week & Space Technology MRO Edition. She won the World Leadership Forum's Aerospace Journalist of the Year Awards in 2009 (propulsion category) and in 2002 (maintenance category), and has been a finalist in other years. She holds a B.A. in English and political science from Luther College and an M.A. in nonfiction writing from John Hopkins University.

Alison Squicciarro, Attorney, Law Office of Paul A. Lange, LLC

Alison L. Squicciarro (nee McKay) is an Attorney with the Law Offices of Paul A. Lange. Alison focuses her practice primarily on Employment, Litigation, and Insurance. Alison has extensive experience defending multi-district and complex multi-jurisdictional litigation arising from aviation accidents. Alison regularly represents aviation employers in connection with discrimination and whistleblower claims. Alison has obtained a number of favorable decisions in the area of federal preemption that have been discussed and cited by others in presentations at noteworthy national conferences. See e.g. Aldana v.



Air East Airways et al. Lastly, Alison is a frequent contributor to the Airport Business Magazine.

Kerry Sterk, President, TEAM Online, LLC for TEAM.Aero

As a Psych Therapist and Mediator with a background of networking, resources and people skills, Kerry plunged into the commercial aviation sector in 2006. With her love of people and the aviation business, in the spring of 2010, she helped launch and continue to run the TEAM.Aero website, which exists to expand business opportunities for professionals in the commercial aviation sector around the world. Around 2,000 professionals have built profiles in the TA Business Community and with an extensive Aviation Directory and very active Trading Center for Aircraft and Engines, the TEAM.Aero tagline says it all...TEAM.Aero, "Where Aviation Business Happens".



Janet Tarver, Director, Joint Ventures and Alliance Valuation, United Airlines

Janet Tarver is the Director, Joint Ventures and Alliance Valuation for United Airlines where she oversees joint venture relationships in Asia. In her 9 years with United, Janet has developed and managed alliance relationships throughout Asia and the Middle East and has represented United in international aviation negotiations. Janet earned an MBA from Indiana University and a BS from Georgetown University.



Zhang, XiuZhi, CEO, Spring Airline

Ms. Zhang Xiuzhi, the Chief Executive Officer of Spring Airlines. Since 2004, as one of the key founders, she has been the CEO of Spring Airlines, the first and only one low-cost airline carrier in China, and leads her team to create new approaches to cut costs and accelerate revenues, She upgraded LCC service in China and is as known as "Sister to LCC in China". Thanks to her hard work and her innovation, Spring Airlines has been First Low Cost Carrier in China with its safe and low priced tickets, enabling more people (over 20 million at current time) to fly for the first time with their discount air tickets called Series 99 Yuans; it also has the highest load factor (99,5%) among airlines over the world; and has been the first private airline in China to operate international routes; the first to unbundle Customer Services; the first to invest in an Independent Sales System; the first to devise a new Departure Control System; and the first to use Direct B2C as key distribution channel.

[Forward this email](#)



This email was sent to info@iawa.org by info@iawa.org | [Update Profile/Email Address](#) | Rapid removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).



Try it FREE today.

IAWA | 2105 Laurel Bush Road | Suite 201 | Bel Air | MD | 21015