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IAWA NEWS & VIEWS

President's Message

Welcome back from holidays, vacation and travels or just taking some time off at home! I hope everyone has had a great summer and managed to recharge their batteries. We are only days away from our 24th Annual Conference in Dallas, which will start on October 3rd. We hope you have already registered for the conference and the hotel.

Our conference VPs, Lisa Piccione and Cindy Durkin, have been working very diligently to put together a very thorough program including excellent speakers, dinners, lunches and more! The Adolphus Hotel in downtown Dallas will provide



more! The Adolphus Hotel in downtown Dallas will provide an ideal venue for our conference and we are looking forward to seeing you all there. Make sure you do not miss the Boeing-sponsored gala dinner on Wednesday October 3rd and our fun dinner at Circle R Ranch where you will enjoy country music, line dancing, and the opportunity to buy cowboy boots, receive hats and take pictures in real Texas style!

We would like to take the opportunity to thank our sponsors for their support in a record breaking level of sponsorship: Boeing, Airbus, FedEx, GE, Pratt & Whitney, Campbell Trial Lawyers, Clyde & Co, Condon & Forsyth LLP, Jackson Walker LLP, NBAA, Safran, Southwest Airlines, Thompson & Knight LLP, United Airlines, USAIG, Aon Corporation, Baumeister & Samuels, Cozen O'Connor, Fitzpatrick & Hunt, Global Aerospace, SNR Denton, BJCTB LLP, Ellyn Slow Consulting, Kirstein & Young, Lenoma, Morrison & Foerster LLP, Rumberger, Kirk & Caldwell, and Rutherford Christie LLP.

During the conference, we will introduce a new IAWA award, the "IAWA Aviation Industry Woman of Excellence Award" and we are very happy to announce that Kathy Posner, partner at Condon & Forsyth LLP and a founding member of IAWA, will be honored as our first recipient.

We have also been busy preparing our last receptions for the year in Miami (9/14), Rome (9/20) and Panama (11/16) in conjunction with our partnerships with ISTAT and ALTA. Last July, the Airbus-sponsored Farnborough reception was very successful and you can take a look at the pictures on our website www.iawa.org.

We are also garnering more members and our association is steadily growing and diversifying geographically. We have established a lower 2013 membership rate for government, airport and airline employees and will be offering membership renewal options during our conference. We are also pleased to welcome two new board members Bobbi Wells from FedEx and Mairead Lavery from Bombardier as we have reshuffled our VPs Industry positions to better cover all sectors of the aviation industry. Also, Katie Callahan assumed the VP Treasurer position. We would like to thank Nancy Sparks for her Board contributions and service and are glad that she will continue to be an active member.

Please continue to send us ideas and feedback and check our website for continuous information.

Cordially,

Mylène Scholnick



Cleared for Take Off -- Aviation's Impact on Growth, Jobs, and World Commerce

IAWA's 24th Annual Conference is just days away and, after months of planning, we are so very pleased and excited to present a thought provoking program with a full roster of distinguished speakers. Keynote speakers will include The Honorable Kay Bailey Hutchison, United States Senator (R-TX); Dorothy Reimold, Assistant Director Aviation Security, International Air Transport Association; and Caroline Daniels, Chairman and CEO of ATP and Chair of the General Aviation Manufacturers Association.

Panels will address timely topics such as how social media is changing the aviation industry; the impact of shrinking government budgets on defense contracting; aviation's move into emerging markets; the Washington report on aviation issues, challenges and opportunities; new prospects for aviation and aerospace in the global economy; the next space mission; and how to ensure success at every stage of your career. Visit IAWA's <u>website</u> for a full list of speakers.



For more details and registration information, visit IAWA.org.



Wednesday — October 3, 2012		
3:00PM - 6:00PM	Registration	
6:00PM – 7:00PM	Cocktail Reception and Welcome Ambassador James Oberwetter President of the Dallas Chamber	
7:00PM – 10:00PM	 Dinner at the Adolphus Hotel and Keynote Speaker Sponsored by The Boeing Company Dorothy Reimold Assistant Director of Aviation Security, International Air Transport Association 	
Thursday — October 4	4, 2012	
7:30AM - 8:15AM	Registration and Continental Breakfast	
8:15AM – 8:30AM	President's Welcome: Mylène Scholnick, Managing Director, Lenoma, LLC	
8:30AM – 9:45AM	 ICYMI (In Case You Missed It): How Social Media is Changing the Aviation Industry Diana Gurfel Shapiro, Moderator, Partner, Condon & Forsyth, LLP Virginia Connolly, Strategic Marketing Leader, GECAS Sasha Johnson, Assistant to U.S. Transportation Secretary Ray LaHood and DOT Director of Public Affairs Christi McNeill, Emerging Media Specialist, Southwest Airlines Ingrid Vasconcelos, Legal Coordinator, GOL Airlines 	
9:45AM – 11:00AM	Are Defense Contracts Contracting? The Impact of Shrinking Government Budgets The Honorable Marion Blakey, Moderator, President & CEO, AIA Heidi Grant, Deputy Under-Secretary of the Air Force, International Affairs Kirstin Knott, Managing Director, Government Sales, FedEx Services Ellen Lord, SVP and General Manager, Textron Systems Jean Lydon-Rodgers, President and CEO, GE Aviation, Military Systems	
11:00AM – 11:15AM	Coffee Break	
11:15AM – 12:30PM	 Global Perspectives Shifting: Aviation's Move Into Emerging Markets Susan Walsh, Moderator, Director, Commercial & International Programs, Pratt & Whitney Captain Aysha Al Hamili, UAE Representative to the Council of ICAO Kerry Braaflat, Director of Commercial Aviation Services Business Operations, Boeing Commercial Aircraft Angela Gittens, Director General, Airports Council International Mairead Lavery, VP, Strategy and Business Development, Bombardier 	
12:30PM- 2:00PM	Luncheon and Keynote Address Caroline Daniels, Chairman and CEO, ATP; Chairman, General Aviation Manufacturers Association	



2:15PM – 3:30PM	 Washington Report: Aviation Issues, Challenges and Opportunities Lisa Piccione, Moderator, SVP of Government Affairs, NBAA The Honorable Susan Kurland, Assistant Secretary for Aviation and International Affairs, US Department of Transportation Patty Clark, Senior Advisor to the Aviation Department, Port Authority of New York and New Jersey Sharon Pinkerton, SVP, Legislative and Regulatory Policy, Airlines for America Yvette Rose, SVP, Cargo Airline Association
3:30PM – 3:45PM	Coffee Break
3:45PM – 5:00PM	The Global Economy Offers New Prospects For Aviation and Aerospace Professionals Karen Bomba, Moderator, Chairman and CEO, Labinal Pilar Albiac-Murillo, COO, Cassidian and Head of Cassidian Spain Dr. Kholode Al-Obaidli, VP, Nationalisation, Qatar Airways Laura Einspanier, VP, Employee Relations, American Airlines
6:00PM	Circle R Ranch: Dinner and Line Dancing
Friday — October 5, 2	2012
8:00AM – 9:00AM	Networking Breakfast New Member Welcome & Scholarship Introductions
9:00AM - 9:30AM	Membership Meeting
9:30AM – 10:45AM	 The Next Space Mission: Transformation Patti Grace Smith, Moderator, Aerospace Consultant, Patti Grace Smith Consulting Virginia (Ginger) Barnes, President and CEO, United Space Alliance Cindy Corrigan, VP, Office of Governance, United Launch Alliance Cheryl McPhillips, Sierra Nevada Corp (SNC) Partner Manager, NASA Julia Tizard, Deputy to VP Operations, Virgin Galactic Pam Underwood, Program Manager, Civil Partnerships, FAA
10:45AM – 11:45AM	 Being Your Own 'Change Agent': Success at Every Stage of Your Career Valerie Sokolosky, President, Valerie & Company, International Consulting & Training Ellyn Slow, President, ESC LLC
12:00PM – 1:30PM	Luncheon and Keynote Address The Honorable Kay Bailey Hutchison United States Senator (R-TX)
2:00PM - 5:00PM	Break Out Groups



Washington DC Regional Reception

On May 9, 2012, Pratt & Whitney hosted a Regional Reception at the UTC Innovation Center in Washington D.C. The Innovation Center offers an immersive experience which highlights UTC's history and showcases real-time demonstrations of UTC's products, services and systems. IAWA Board and Advisory Board Members Susan Walsh, Kris Fellrath, Marion Blakey, Mylene Scholnick, Lisa Piccione, Kathy Flanagan and Debra Fowler were on hand to welcome a large group of attendees. Thank you to Susan for organizing the event.





London Regional Reception

On May 10, 2012, Gates & Partners hosted a Regional Reception in its new London offices. The reception was well attended by London-based IAWA members and guests. Zoe Layden represented the IAWA Board.





Farnborough International Air Show

On July 11, 2012, Airbus sponsored a Regional Reception in conjunction with the Farnborough International Air Show. We received a warm welcome from senior Airbus executives John Leahy, Thierry Baril and Pilar Albiac-Murillo and were given the chance to visit the VIP A319 aircraft on display. We thank the Airbus team for their hard work in preparing all the details that made the event so special.





ALTA Breakfast Reception

On September 14, 2012, the Latin America Air Transport Association (ALTA) kindly hosted an IAWA breakfast reception during the ALTA Aviation Law Americas Conference. Over forty women from the Miami area and conference attendees got together to network. The event was part of IAWA's affiliation with ALTA and both organizations plan to continue hosting events together. Next on our calendar is a breakfast reception in Panama, on November 16, 2012, in conjunction with ALTA's Airline Leaders Forum. The conference features an agenda of leading CEOs and top-level industry speakers.





IAWA Vaughn College Scholarship

IAWA is proud to be able to support young women in their interest to pursue careers in aviation. This year we were introduced to Vaughn College, a new college to consider for a scholarship, by IAWA members Kathy Posner and Susan Baer. At our June board meeting in Dallas we unanimously approved adding Vaughn College for this year's rotating scholarship and are now working with Amanda Talty, Assistant Vice President, Development and Alumni Affairs, to identify scholarship candidates. Our deadline for submissions was September 15, 2012. The committee will review and select a candidate in time for the 2012 IAWA conference in Dallas.

Vaughn College



Located in New York City and adjacent to LaGuardia Airport, Vaughn is a small, accredited degree-granting college–with a big commitment to student success. Vaughn offers master's, bachelor's and associate degree programs in engineering, technology, management and aviation and certificate programs in air traffic control, aircraft maintenance and aircraft dispatch. Graduates hold positions at well-known organizations such as Lockheed Martin, The Port Authority of New York/New Jersey, United Technologies, Consolidated Edison and Jet-Blue Airways.

IAWA McGill Scholarship

Since 2004, the IAWA Scholarship Committee has worked with Embry Riddle Aeronautical University; Southern Methodist University, Dedman School of Law; and McGill University Graduate School of Air and Space Law to identify candidates with a good grade point average, financial need and a passion for a career in the field of aviation. In addition, IAWA awards one scholarship per year to a woman studying at an aviation program outside of the US. We are currently in the process of selecting a scholarship candidate from McGill University. The candidate will be announced at the 24th annual conference.



Alison McKenzie



Alison initially specialized in transport law, focusing on insurance litigation/arbitration and liability work in the areas of maritime, aviation and road transport, both in Australia and the UK. Alison gained extensive airline in-house experience working as a senior lawyer in the Legal Department at Qantas Airways Limited in Australia between 2002-2009, as well as on secondment to the inhouse legal teams of Emirates in Dubai, UAE and Easy Jet at Hangar 89, London Luton Airport. Alison's in-house experience primarily focused on the areas of litigation, anti-discrimination, employment, aviation security, disaster management and regulatory issues. Alison has considerable experience in presenting to,

negotiating and liaising with local and foreign governments in relation to proposed and current legislative rulings and requirements applicable to airlines. Alison's current practice includes advising commercial airlines as well as executive jet businesses in relation to their consumer, regulatory and litigation requirements.

Karine Guenan



Karine Guenan is Vice President Leasing & Financing Strategy at ATR with overall responsibility for definition and completion of the financing strategy, sales and structured finance and lessor market. Karine joined ATR in 2002 as Sales Finance Director and she actively collaborated and promoted the emerging of a global leasing offer for the ATR market segment. Prior to joining ATR, Karine worked at Baan Business Sytems and Air Liquide as Structured and Project Finance Director and then Head of Finance and Treasury for the Engineering and Construction Division of the group. She has implemented a wide array of oxygen and co-generation plants projects financing ranging

from multi-sources export credit facilities, recourse and non-recourse commercial debt, cross-border tax structures, barter and compensation financing schemes.

Linda Herbert



Linda has worked for Airbus since 1994, currently as Vice President Human Resource and Administration for Airbus Americas. She has previously undertaken roles with Airbus in the UK and France.

An ambition to live and work in France was fulfilled in 2005, when Linda was appointed transnational HR for the A380 Program. There followed an intensive number of years as the plane went from first flight to first delivery and beyond.

Linda has been in her current role since September 2010 and is responsible for all aspects of HR, security and facility management for six Airbus office locations and employees in more than 30 remote locations across the US. She works closely with business development in the US and Europe.



Savitha Gowda



Savitha Gowda is a Director of International Sales at The Boeing Company and is responsible for customer accounts in the U.A.E and Bangladesh. Savitha previously served as Business Director for South and East Asia Sales responsible for managing regional sales campaign activities to align with the business objectives of the company. She has also served as Sales Program Manager for the Middle East, Africa, Central and South Asia regions and as Customer Engineer Account Manager for the European region. Savitha earned a Bachelor of Science degree in Mechanical Engineering and a Master of Science degree in Engineering Management.

Virginia (Ginger) Barnes



Virginia A. "Ginger" Barnes is the President and CEO of United Space Alliance (USA). In this position since 2010, Barnes is responsible for strategic and tactical direction, development and operation of this limited liability company owned jointly by The Boeing Company and Lockheed Martin. Prior to joining USA, Barnes spent almost 29 years at The Boeing Company in financial, technical and leadership positions on defense and space programs in Huntsville, Alabama, Houston, Texas and St. Louis, Missouri. She earned her bachelors degree in accounting from The University of Alabama in Huntsville and her masters degree in business administration from Vanderbilt University.

Claire Nurcombe



Claire Nurcombe joined the Airbus aircraft interiors marketing team in 2009 from the Airbus engineering design office. She is the focal point for seating products and passenger comfort within the team. She held several roles within customer support and engineering directorates in France and Germany since joining Airbus in 1998. She has a BEng (Hons) in aeronautical engineering from Loughborough University. Her passion for all things aeronautical is reflected in her first solo glider flight on her 16th birthday. She enjoys hill walking and is a keen genealogist. She was born in 1975 in Spain and is married with a son.

Marie-Helene Chretien

Marie-Helene Chretien, currently Head of Internal Communication Projects and Contents at EADS Headquarters Germany has obtained a thorough experience in the aerospace industry over the last ten years. She successively took positions in Landing Gear Progamme Management, Aircraft Marketing & Sales, then Strategy & Product Policy at international companies such as Safran Group and Airbus.



Nicole Lecca



Born in a family passionate in aviation, Nicole Lecca's father worked for the French aircraft manufacturer "Aérospatiale" on various new aircraft programmes: Caravelle and Concorde. Nicole turned naturally to this industry after her studies in Political Science.

Nicole joined Airbus in 1982 held various positions in different departments over the past thirty years. She spent 10 years in Finance as the Business Controller of the GIE Airbus Industrie. Then from 1992 to 2004, she worked in propulsion systems procurement where she managed a budget of five billion procurement per annum and contributed to the development of the most modern aircraft family: A320, A330, A340-500, and A380. Her last negotiation

related to the selection of the A400M engines. This highly challenging and strategic procurement activity was followed by another assignment in 2004 in Hamburg, where she took the role of Vice President Procurement Cabin and Cargo Customization, managing 250 suppliers around the world. In late 2005, she joined Customer Services to become Vice President Strategy, Business Development and Change where she, among other things, successfully managed the first module of Power8, the transformation programme of Airbus, related to the development of new services in line with EADS Vision 2020 and improved Customers Services performance "Customers First". In 2009, she became the president of CIMPA, a 100% subsidiary of Airbus, specializing in product lifecycle management with 900 employees over 8 sites in Europe, bringing a growth of 25% year after year.

Nicole is married to an aerospace engineer, with 3 children of 24, 19 and 16 years old. She loves literature, cinema and travelling around the world with her family with a record of more than 30 trips to Far East Asia.

In 2011, Nicole was elected "the woman manager of the year" by the magazine "Objectif News" and the same year was raised to the French honor level "Chevalier de l'Ordre du Mérite".

Mary Lovejoy



Mary Lovejoy is vice president and treasurer of Textron, responsible for overseeing the company's financing activities, global treasury operations, investment of pension fund assets and insurance programs. Prior to her current role, Lovejoy was vice president of investor relations and communications.

Before joining Textron, Lovejoy was vice president and senior corporate banker at the First National Bank of Chicago where she held a variety of positions at the bank's Chicago, Boston and London offices.

Lovejoy received a B.A. from Dartmouth College and an M.B.A. from the University of Chicago. She is currently a board member

of the International Institute Rhode Island and of the Festival Ballet Providence.

Susanne Reed



In 2008, Susanne Reed was nominated within Airbus to lead the Corporate Communications Services department defining communication programmes which are supporting the Airbus strategy and its implementation. She is currently participating in an Executive MBA programme with HEC in Paris encompassing a dual major in "Aviation and Aerospace" and "Differentiation through Services". Prior to this role, Susanne held the position of deputy programme director for the European Research project SESAR within the Airbus strategy department. Susanne has taken her career forward to work in other countries and other industries including industrial automation, chemical and automotive. With her cultural versatility she has managed to be successful in various countries and functions focusing mainly on strategy, marketing & communications. From 2004 to 2008, Susanne lived and worked in the USA as the head of Marketing for Fike Corporation.

Susanne was born in Germany in 1971. She graduated from the German university in Hamburg "Nordakademie" in 1994 with a dual Masters in Industrial Engineering and a Masters of Business Administration. She then entered the aeronautical sector starting her career with the aircraft interior company "Draeger" where she was in charge of commercial activities for Europe and Middle East.

Mary E. Gallagher



Mary E. Gallagher is Vice President, Finance for Pratt & Whitney Military Engines. Mary joined UTC in 2004 as Assistant Controller, Financial, Reporting and Accounting. In 2005, Mary was named Director, Financial Planning and Analysis for UTC before joining Pratt & Whitney in 2008 as Vice President, Financial Planning & Analysis. Previously Mary was with the Olin Corporation, where she was VP and Controller. Prior to working at Olin, Mary held a senior manager position at KPMG. She earned a bachelor's degree in accounting from the University of Vermont and her MBA from MIT Sloan School of Management.

Anne-Cendrine LaFlaquiere

Currently working as a sales contract director for Airbus in the European and Asian regions, Anne-Cendrine is excited to join IAWA's network of professionals working in the aviation business and sharing her experience on the aircraft manufacturers side. Equipped with a legal background, she has quickly moved into the contract negotiation field, firstly, in the Airbus customer services department and then, since 2010, in customer affairs where she is responsible for negotiating aircraft sales proposals and purchase agreements with airlines.

Stella V. Belvisi

Stella V. Belvisi is Senior Counsel at Airbus Americas, Inc. Stella supports the sales, finance, contracts and customer services departments at Airbus Americas, Inc. Stella joined Airbus Americas, Inc. at the end of last year from Zuckert, Scoutt & Rasenberger, LLP in Washington, D.C. and previously, Weil, Gotshal & Manges LLP in New York where she advised banks, leasing companies, private equity funds and export credit agencies on aircraft lending and leasing transactions. Stella holds a J.D. from the University of Miami, School of Law.



Kelly Diaz

Kelly is a Senior Risk Manager in the Treasury Department at United Technologies Corporation in Hartford, CT, responsible for Risk and Insurance Management for Pratt & Whitney world-wide operations and all of its subsidiaries and business units. She is responsible for loss control activity for locations world-wide, large claims management for all lines of coverage and all risk and insurance requirements for customer and supplier sales and service contracts, business development, joint ventures, engine leasing program and customer financing.



Prior to joining the Treasury Department, I was a Contract Manager at Sikorsky Aircraft, a division of United Technologies. I have an MBA from Sacred Heart University, Fairfield, CT.

Kimberly Gosling



Kimberly Gosling is an associate in the San Diego office of Morrison & Foerster LLP. Her practice involves product liability, aviation, pharmaceutical, and general commercial litigation matters. She has successfully first-chaired a jury trial to verdict and regularly handles motion practice, depositions, expert witnesses, and pre-trial work. Ms. Gosling is a member of the board of directors of the San Diego County Bar Foundation, which assists victims of poverty, abuse, and discrimination by granting

funds to organizations that provide legal services and promote understanding of the legal system. Ms. Gosling received her B.A. from Stanford and her J.D. from Harvard.

Pam Hicks

Pam Hicks, a partner in the Houston office of Beirne, Maynard & Parsons, LLP, has specialized in aviation law for the past 14 years. She represents airlines, engine and component part manufacturers, and pilots. Clients include Continental Airlines, Southwest Airlines, Bristow Helicopter, Rolls Royce, The Timken Company, Honeywell International Inc., general aviation aircraft owners, and the pilots of Continental Flight 1404.

Alison C. Finnegan

Alison C. Finnegan is a partner of Schnader Harrison Segal & Lewis LLP in Philadelphia, Pennsylvania, where she is a member of the firm's Litigation Department, Aviation Group and Financial Services Group. She is admitted to the bar in Pennsylvania and New Jersey.

Caroline Vandedrinck

Caroline Vandedrinck has been in the aviation industry for more than 20 years. She is currently Vice President Sales and Marketing at Barnes Aerospace OEM, a manufacturer of complex parts for OEM's and tier 1 companies. During the last 5 years she has been focused on growing the business through organic growth and other types of partnerships. Prior to her time at Barnes, she was the commercial Director for Alcoa Forgings in Cleveland for three years. From 1995 through early 2004, she had various roles at Pratt & Whitney ,including General Manager Sales and Services for Africa and later for North America. Earlier in her career she worked for Fairchild Aircraft where she had roles in increasing responsibility starting as a performance engineer and ultimately as a regional sales manager for Europe, Africa and the Middle East.



2012 IAWA Aviation Industry Woman of Excellence Award Presented to Katherine B. Posner, Partner, Condon & Forsyth LLP



IAWA is pleased to announce the recipient of the 2012 IAWA Aviation Industry Woman of Excellence Award. This award recognizes women who are leaders in their field of aviation, have demonstrated a commitment to the advancement of women in the industry and are respected as team players by men and women alike. As a woman who epitomizes these attributes, we are honored to recognize Kathy Posner as the first ever recipient of this award.

Kathy has demonstrated an unwavering commitment to the advancement of women in the aviation industry. She is a founding member of

IAWA and has served as President, Board and Advisory Board member. Kathy is also the immediate Past President of the New York Women's Bar Association Foundation and a Member of the Board of Trustees of Vaughn College of Aeronautics and Technology.

Kathy believes that informal mentoring is extremely important and strives to be an example for the women she comes in contact with every day. Kathy recognized the importance of mentoring when she became involved with the New York Women's Bar Association Foundation's mentoring circle program. The program allows members at all stages of their careers to join with their peers to foster personal and professional development. Participating members benefit from direct mentoring as they share ideas for meeting challenges in a supportive and encouraging environment. The program was the first of its kind and Kathy has been an active member for 20 years.

Kathy's professional credentials are equally impressive. She joined Condon & Forsyth LLP in 1977 and has been a partner in the firm's New York office since 1984. She concentrates her practice in the areas of insurance and reinsurance law and all phases of commercial litigation concerning aviation, product liability, mass disaster, employment and insurance matters. She has considerable experience in mediation and arbitration of commercial disputes in both state and federal forums. She is a trained mediator in commercial matters and also a trained facilitator on behalf of NYC-Parents-in-Action, a not for-profit organization that provides services and support to the independent school system in New York City. Kathy also is in the process of becoming a certified insurance and reinsurance arbitrator through AIDA Reinsurance and Insurance Arbitration Society (ARIAS - U.S.).

Kathy was selected in 2011 as a New York Super Lawyer in the field of Insurance Law. She is listed in Euromoney's Guide to the World's Leading Aviation Lawyers, a listing of prominent aviation attorneys throughout the world, and in the *Legal 500* editions on litigation for her work in Insurance and Reinsurance. Along with Condon & Forsyth LLP being selected as one of the top aviation law firms for 2011 by *Legal 500*, special mention was made of Kathy being highly recommended for her work as a leader in the firm's insurance coverage practice.

Kathy has published articles on a variety of issues relating to aviation and insurance law and has participated as a speaker at numerous conferences sponsored by the American Bar Association, Embry-Riddle Aeronautical University, the Aviation Insurance Association and various bar and other organizations around the world. She is the author of chapters on aviation insurance in the New York State Bar Association's Insurance Law Practice and in the ABA Litigating the Aviation Case. Kathy also is the editor of the Condon & Forsyth LLP Newsletter, Client Bulletin and Client Alert publications.

We thank Kathy for her leadership, perseverance and many contributions to IAWA and look forward to presenting the award to her at IAWA's 24th Annual Conference.





Joanne Young, Partner, Kirstein & Young PLLC, attended the Republican National Convention in Tampa as a delegate and is proud to serve on the Romney Transportation Advisory group.



Sherry Parshley, Founder of Sierra Papa Aviation Consulting LLC, will be the featured speaker at the September meeting of the Arizona Chapter of the Association of Certified Fraud Examiners (ACFE). Her presentation will focus on *Fraud in Aviation* and highlight fraud issues in general aviation, aviation businesses and the airline industry. Ms. Parshley is a Certified

Fraud Examiner and specializes in fraud examination and forensic accounting in the aviation industry.



Ellyn Slow, former Senior Vice President of NetJets Inc., started her own consulting firm after 32 years at NetJets and is bringing her experience in Risk Management to other companies in Business Aviation. To learn more visit Ellyn Slow Consulting's <u>website</u>.



Claire Nurcombe, Airbus Aircraft Interiors Marketing Manager, will be speaking at the Aircraft Interiors Expo Americas on the subject of non-stop innovation at Airbus.





Boeing is the world's largest aerospace company and leading manufacturer of commercial jetliners and defense, space and security systems. A top U.S. exporter, the company supports airlines and U.S. and allied government customers in 150 countries. Boeing products and tailored services include commercial and military aircraft, satellites, weapons, electronic and defense systems, launch systems, advanced information and communication systems, and performance-based logistics and training.

Boeing has a long tradition of aerospace leadership and innovation. The company continues to expand its product line and services to meet emerging customer needs. Its broad range of capabilities includes creating new, more efficient members of its commercial airplane family; integrating military platforms, defense systems and the warfighter through network-enabled solutions; creating advanced technology solutions; and arranging innovative customer-financing options.

With corporate offices in Chicago, Boeing employs more than 170,000 people across the United States and in 70 countries. This represents one of the most diverse, talented and innovative workforces anywhere. More than 140,000 employees hold college degrees -- including nearly 35,000 advanced degrees -- in virtually every business and technical field from approximately 2,700 colleges and universities worldwide. Our enterprise also leverages the talents of hundreds of thousands more skilled people working for Boeing suppliers worldwide.







FedEx Express invented express distribution and remains the industry's global leader, providing rapid, reliable, time-definite delivery to more than 220 countries and territories, connecting markets that comprise more than 90 percent of the world's gross domestic product within one to three business days. Unmatched air route authorities and transportation infrastructure,

combined with leading-edge information technologies, make FedEx Express the world's largest express transportation company, providing fast and reliable services for more than 3.6 million shipments each business day.



Airbus is a leading aircraft manufacturer with the most modern and comprehensive product line on the market. Airbus is a global company with design and manufacturing facilities in France, Germany, the UK, and Spain as well as subsidiaries in the U.S., China, Japan and in the Middle East. Headquartered in Toulouse, France, Airbus is an EADS company.

GE consisting of GE Capital Aviation Service, GE Aviation and GE Aviation Systems



GECAS, the U.S. and Irish commercial aircraft financing and leasing business of GE, has a fleet of over 1,710 owned and serviced aircraft with approximately 235 airlines in over 75 countries. GE-CAS offers a wide range of aircraft types and financing options, including operating leases and secured debt financing, and also provides productivity solutions including spare engine leasing, spare parts financing and management. GECAS, a unit of GE Capital, has offices in 24 cities around the world.

GE Aviation, an operating unit of GE (NYSE: GE), is a world-leading provider of jet and turboprop engines, components and integrated systems for commercial, military, business and general aviation aircraft and has a global service network to support these offerings. Headquartered in Cincinnati, Ohio (USA), GE Aviation employs more than 36,000 people and recorded revenues of \$18.8 billion (US) in 2011. In recent years, more than 50 percent of the world's large commercial jet engine orders have been awarded to GE and its joint ventures with an aircraft powered by GE or its JVs taking flight every two seconds.

GE's Aviation Systems business is a leading global provider of electrical power systems, avionics and mechanical systems to the builders and operators of military and civil aircraft, from large transports to fighters, UAVs to armored vehicles, and from helicopters to regional and business jets.



Pratt & Whitney, a United Technologies Corp. company (NYSE: UTX), is a world leader in the design, manufacture and service of aircraft engines, industrial gas turbines

and space propulsion systems. For 86 years, Pratt & Whitney has led industry change with innovative, reliable and dependable products, services and technologies. The company's 35,500 employees support more than 11,000 customers in 195 countries around the world.





Jackson Walker is a full-service, Texas-based law firm with a national presence and a global reach. For more than 50 years, Jackson Walker has maintained a substantial practice in aviation law, representing aviation insurers, major airlines, business and general aviation clients, airports, and manufacturers of aircraft, aircraft engines and component parts. Jackson Walker handles all forms of aviation related products liability and contract litiga-

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tion, including commercial, private and military accidents, both in the United States and abroad, and additionally represents aviation industry clients in FAA and other regulatory matters.

CONDON & FORSYTH LLP A preeminent leader in the

field of aviation law, Condon

& Forsyth LLP has represented international airlines and their insurers since the beginning of commercial aviation. Founded in 1935, the firm is internationally recognized for its expertise in handling aviation, complex tort, product liability, insurance and commercial litigation.

Our partners have served as lead counsel for airlines and manufacturers in litigation arising from numerous air disasters. We also have an extensive regulatory practice representing airlines in their dealings with various United States agencies. Our practice also encompasses transactional work, bankruptcy, intellectual property, employment law and international trade.



Founded in 1947 and based in Washington, DC, the National Business Aviation Association, Inc. (NBAA) is the leading organization for companies that rely on general aviation aircraft to help make their businesses more efficient, productive and successful. NBAA represents more than 8,000 Member Companies and provides more than 100 products and services to the business aviation community, including the NBAA Annual Meeting & Convention, the world's largest civil aviation trade show.



Campbell Campbell Edwards & Conroy is a nationally recognized firm of trial lawyers dedicated to the effective resolution of complex, high stakes cases throughout the United States. The firm has completed over 100 major jury trials in more than 10 states in the last 4

years. Campbell Campbell Edwards & Conroy represents domestic and foreign airlines and their insurers, aircraft manufacturers and component part suppliers, airport authorities and ground handling companies in a wide range of cases brought in state and federal courts and in domestic and international arbitration tribunals. The firm's practice also includes general commercial aviation work.





United Continental Holdings, Inc. (NYSE: UAL) is the holding company for both United Airlines and Continental Airlines.

Together with United Express, Continental Express and Continental Connection, these airlines operate an average of 5,820 flights a day to 373 airports on six continents from their hubs in Chicago, Cleveland, Denver, Guam, Houston, Los Angeles, New York/Newark Liberty, San Francisco, Tokyo and Washington, D.C.

United and Continental are members of Star Alliance, which offers 21,000 daily flights to 1,160 airports in 181 countries. United and Continental's more than 80,000 employees reside in every U.S. state and in many countries around the world. For more information about United Continental Holdings, Inc., go to UnitedContinental-Holdings.com. For more information about the airlines, see united.com and continental.com.



United States Aircraft Insurance Group (USAIG) provides a full spectrum of coverage options for owners, operators, manufacturers and maintainers of corporate, private and commercial aircraft. This U.S.based insurance pool was founded in 1928

by World War I pilots and businessmen David Beebe and Reed Chambers. It has been a member of NBAA since 1953. In its efforts to remain the world's leading aviation underwriting company, USAIG constantly innovates to deliver unique aviation insurance products and services. That includes introducing the industry's first science-based, risk-reducing fatigue-management solution.

USAIG is managed by the United States Aviation Underwriters, Inc. (USAU), which is responsible for selecting business submitted by licensed producers, underwriting, binding coverages, issuing policies, arranging and collecting reinsurance, collecting premiums and settling claims on the pool's behalf. It is headquartered in the New York City financial district and maintains the industry's largest network of underwriting and field claims offices. USAU's wholly owned subsidiary, Toronto-based Canadian Aviation Insurance Managers (CAIM) manages the Canadian Aircraft Insurance Group (CAIG) insurance pool. USAIG is a subsidiary of General Re Corporation, a Berkshire Hathaway company.



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Southwest Airlines was incorporated in Texas and commenced Customer Service on June 18, 1971, with three Boeing 737 aircraft serving three Texas cities-Houston, Dallas, and San Antonio. Today, Southwest operates more than 550 Boeing 737 aircraft among 73 cities. Southwest

topped the monthly domestic originating passenger rankings for the first time in May 2003. Yearend results for 2011 marked Southwest's 39th consecutive year of profitability. Southwest became a major airline in 1989 when it exceeded the billion dollar revenue mark. Southwest is the United States' most successful low fare, high -frequency, point-to-point carrier. Southwest operates more than 3,200 flights a day coast to coast, and is the largest U.S. carrier based on domestic passengers boarded as of March 31,2011, as measured by the U.S. Department of Transportation . On May 2, 2011, Southwest acquired Orlando-based AirTran Airways and expects to complete the integration of the two airlines during the next several years.

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