

Buenos Aires Conference

Airline, Financing, Expansion and Consolidation on Conference Program

The program for IAWA's first conference in South America will take an in-depth look at critical aspects of airline operations, from how acquisitions are financed, to the effects of aviation bankruptcies and consolidations, to how, why and when Latin American airlines will expand operations to Europe and Asia.

The program for the 19th Annual Conference – themed “The Aviation Tango: Same Moves or New Strategic Steps,” is developing. Speaker acceptances are growing. BACK Aviation Solution's Tulinda Larsen will deliver a mid-afternoon address on the first day of the program, Nov. 8, on

Conference Update

“the Outlook for Latin American Airlines: Expansion to Europe and Asia.”

Larsen, Managing Director of the company's consulting services, described her talk as a snap shot of Latin American airlines today. “I will talk about airlines, who is who in Latin America, markets, intra-Latin America and global, especially to Asia and Europe, fleet evolution and what aircraft are leaving the fleet and what are being added,” she said.

Very Light Jets and their effect on the future of aviation will be subject of a morning speech the following day by Nancy Iacobucci, co-founder and a Director of DayJet Corp. of Daytona Beach, Fl.

Key elements of the program will be panels on “Aircraft Acquisition and Financing”, moderated by Mylene Scholnick, Senior Vice President of Skyworks Capital in Greenwich, Conn. and a cargo panel lead by FedEx executive Suzanne Garber.

High-ranking women in the International Civil Aviation Organization will be featured on a panel that looks at “International Aviation Through the Eyes of ICAO.” Featured on that panel will be Nancy Graham, newly appointed as ICAO's Director of the Air Navigation Bureau, and Loretta Martin, Regional Director for ICAO based in Mexico City.

A panel on “Restructuring, Bankruptcies, Consolidations: What Happens Next?” will be moderated by Lynn Gochanour of Chapman & Cutler, LLP, and will feature Daniela Bretthauer of Bank Santander, Mary Rose Brusewitz of Orrick, Regina Lynch of Xavier Bernander Braganca and Judith Sullivan of White Williams.

A Latin American Airlines Roundtable will be moderated by IAWA Director Elizabeth Friedenberg and include Carla Coelho, General Counsel, GOL Lineas Aereas and Yvette Franco, General Counsel of COPA. A final panel will feature International Air Transport Consultants.

More details will be released to the membership as speakers confirm and events are planned. Look for this information in upcoming newsletters, on the IAWA web site, or as e-mail messages sent directly to IAWA members.



Tulinda Larsen

**New Scholarship Awards Go to McGill, Southern Methodist Students;
Program to Expand to Countries Where the Annual Conference is Held**

Students at Montreal's McGill University and Southern Methodist University in Dallas have been awarded IAWA Scholarships, completing selection of three of four scholarship awards for 2007. The latest winners were Leire Mugarra of McGill, and Angela Boliver, who attends the Dedman School of law at SMU. Last month, IAWA formally awarded a scholarship to Hilary Greenfield, a student at the Embry-Riddle Aeronautical University, who had been selected earlier in the year for the honor.

The award to Leire is the first annual scholarship to a McGill University student. Leire is a graduate student working on

Continued on page 2

Southern Methodist and McGill University Students are Scholarship Winners

Continued from page 1

an L.L.M. in Air and Space Law. Her goal is to be an international aviation lawyer. IAWA Scholarship Committee Chair Cecile Hatfield said Leire “wants to encourage more women to discover the fascinating world of aviation and to let them know the air is not just a man’s area but one that, with the role of associations such as IAWA, is having more and more decisive participation of women.”

A formal presentation of the IAWA award to Leire will take place in Montreal September 14-16, 2007, during the Annual McGill Aviation Program. More details about the McGill Scholarship award and the McGill Aviation Program will be in future issues of News and Views.

IAWA Board Member Katherine Staton presented Boliver with her



Above: IAWA VP Katherine Staton and scholarship winner Angela Boliver. Right: IAWA President-Elect Debra Fowler presents winner Hilary Greenfield with a ceremonial check.



award at the SMU Annual Aviation Law Program February 22, 2007. Angela is a Staff Editor of the SMU Law Review Association. She was the winner of an essay contest sponsored by the Journal of Air Law & Commerce, writing on the topic of “The Effects Of the 2006 Cape Town Treaty Implementation and Its Impact on Fractional Jet Ownership.” She is interested in the regulatory aspect of aviation law.

Hilary received her award from IAWA President-Elect Debra Fowler at the Embry-Riddle Aviation Law and Insurance Symposium February 1, 2007. She is working toward the completion of a degree from Embry-Riddle Aeronautical University with a dual major in Human Factors and Aeronautical Science. Her goal is to assure passenger safety while flying and she believes too many deaths and accidents are caused by a person’s inability to push the correct button or to see a mistake being made before it is too late.

IAWA expanded its Scholarship Program to include another scholarship to women students majoring in aviation studies. The newest university will be selected in conjunction with the location of the international conference. The Scholarship Committee would greatly appreciate hearing from members with suggestions about schools and universities that offer aviation programs to their students. The Scholarship Committee plans to award a fourth Scholarship in 2007 to a woman student at an aviation University in Buenos Aires, Argentina during its Annual Conference in November.

Nancy Graham Is Named to Top ICAO Post

IAWA member **Nancy Graham** may be an avid gardener and a skilled scuba diva, but within the aviation industry she is acknowledged as one of the top Air Traffic Management professionals. Currently FAA’s Regional Director Asia Pacific, the International Civil Aviation Organization has recognized her achievements in the field by naming her to one of ICAO’s most important posts, as Director of the Air Navigation Bureau.

Members in the News

The Bureau is responsible for developing technical studies for the Air Navigation Commission as well as recommendations for Standards and Recommended Practices relating to the safety, regularity and efficiency of international air navigation for the Council itself. It is involved in almost every aspect of ICAO’s important role as the UN body overseeing the conduct of international commercial air transportation

Nancy expects to report to her new assignment in early April.

Continued on page 3

Nancy Graham Moves to Head ICAO Unit

Continued from page 2

Before becoming the FAA's Asia Pacific Regional Director, Nancy was the FAA's International Technical Program Manager, based in Europe, Middle East and Africa Regional Offices, specializing in ATM technologies, systems and procedures. She served as the Senior Air Traffic Management (ATM) Advisor to both the Chief Operating Officer for the Air Traffic Organization and the Director of the European and Middle East International Area Office, representing them in a variety of ICAO venues. She also was the Air Traffic Organization's primary interface to the Civil Air Navigation Services Organization (CANSO), contributing to several international workgroups aimed at setting new standards for ATC service delivery.

Also at FAA, Nancy served as the Integrated Product Team Leader for the agency's International Oceanic and Offshore Programs and as the Communications, Navigation and Surveillance Co-Chair for the International Civil Aviation Organization's Informal Pacific/Asia Working Group, implementing satellite based communication, navigation and surveillance (Automatic Dependent Surveillance (ADS), Controller Pilot Data Link Communication (CPDLC)) in the oceanic operational environment.

Prior to her FAA career, Nancy was the U. S. Navy's Program Manager for Surface Ship Weapons Systems providing weapons systems, training and support to both the U. S. Navy as well as NATO partners through the trans-Atlantic partnership. Early in her career with the Navy, Nancy was a weapons system engineering technician providing technical support to a variety of U.S. Navy surface ships.

Nancy has a Master of Science degree in Technology Management, and a Bachelors degree in Management.



Nancy Graham

Hatfield Honored by ERAU as IAWA Members Shine at Symposium

Cecile Hatfield, chair of IAWA's Scholarship Committee, was honored during Embry Riddle Aeronautical University's Eighteenth Annual Aviation Law and Insurance Symposium, for serving every one of those years as the Symposium's Program Chair. She was then reappointed to oversee the program for the nineteenth program that will be held next year by the Daytona Beach, Florida, school. (See photograph on following page).

IAWA was well represented at this year's program held in Orlando. Three members were principle speakers. Founding IAWA Member **Mia Wouters** spoke on the topic of "European Union Black Listing," a program that identifies countries and airlines whose aviation standards fail to meet those set by ICAO, resulting in a ban on flying into some European countries.

Continued on page 4



IAWA Scholarship Committee Chair Cecile Hatfield (Photo left) is honored for serving 18 consecutive years as Program Chair of the Embry-Riddle Aeronautical University Aviation Law and Insurance Symposium. Above, IAWA Past President Joanne Young, President-Elect Debra Fowler, Scholarship Chair Cecile Hatfield, and IAWA Founding Member Mia Wouters at the symposium's reception

Members in the News

Continued from page 3

Former IAWA President **Joanne Young** spoke on “Representation of Foreign Airlines Before U.S. Agencies.” IAWA President-elect **Debra Fowler** delivered an address on “Recent Cases and Developments in Aviation Law.”

Jahn Becomes General Manager At Alpha Aviation

Gretchen Jahn, former Chief Executive Officer of Mooney Aircraft, has accepted a new post at New Zealand-based Alpha Aviation as General Manager. Alpha Aviation manufactures a line of two-seat trainer aircraft, which are also aerobatic. The FAA recently certified the company’s two-seat Alpha 160A aircraft. Gretchen will be relocating to Hamilton, New Zealand.



Lisa Savitt

Lisa J. Savitt has joined the D.C. office of Florida based firm Akerman Senterfitt. Lisa is in Akerman’s Global Practice and Litigation Groups, and is a member of the Aviation industry group. Lisa has experience representing foreign and domestic airlines and manufacturers in complex products liability and tort litigation.

YOUR ANNOUNCEMENTS: Please send information about your promotions, elections or other changes in your professional life to IAWA karengriggs@iawa.com) for inclusion in future newsletters.

Boston’s Guilfoyle Is Elected To IAWA’s Board of Directors

Kathy M. Guilfoyle, a shareholder in the Boston office of the trial law firm of Campbell Campbell Edwards & Conroy, has been elected to IAWA’s Board. Currently, Kathy has been an active member of IAWA and is serving on the Conference Committee as Treasurer.



Kathy Guilfoyle

Board News

Suzon Franzke was named to the Advisory Board, and Kathy Posner, Past President and Member of the Advisory Board and Christine Sadofsky have agreed to

work with Katherine Staton, President-Elect Debra Fowler and President Julie Ellis on the Conference Sponsorship Committee.

IAWA Welcomes Carole McCall to Association’s Ranks

Carole E. McCall, a partner in the Toronto law firm of Paterson, MacDougall LLP since 1982, has joined IAWA. A graduate of McMaster University (B.A. Honours, 1969); Queens University (B. Ed., 1970); and Osgoode Hall Law School (LL.B., 1975), she was admitted to the Ontario Bar in 1977. She has been a partner in the Toronto law firm of Paterson, MacDougall LLP since 1982.

New Members

Carole’s professional experience includes providing advice to domestic and international air carriers on operations in Canada, Canadian Transportation Agency tariff, accessibility, licensing and bilateral agreement matters, applicable Canadian federal laws, international conventions, ATA relationships with passenger sales agents, relationships with freight forwarders, handling insured passenger injury and cargo claims, advising insurers, excess insurers and reinsurers on coverage and exposure, assessing damages in personal injury and wrongful death claims and handling general aviation accidents. She represents airlines at trials, hearings and appeals in provincial and federal courts and tribunals.

“The Aviation Tango: Same Moves or New Strategic Steps?”

IAWA’s 19th Annual Conference

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Buenos Aires, Argentina

For Information: www.iawa.org

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