



NEWS & VIEWS

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POINTS OF

INTEREST:

- Letter from IAWA's President
- Spotlight on a Conference Speaker
- IAWA Members on the Move
- New Member Spotlight
- Conference Sponsors

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INSIDE THIS ISSUE:

Deb's Letter	1
Spotlight on June Williams	2
IAWA Board Members	3
Members in Action	4
New Member Spotlight	7
Members on the Move	8
Conference Sponsors	9

Greetings fellow IAWA members,

Here in the United States we recently celebrated the Memorial Day weekend, our official start of the summer season. As we entered into that holiday weekend, the price of oil soared above \$130 per barrel. I recall at our conference in Buenos Aires last November how bewildered we were that oil was certain to exceed \$100 per barrel. And we continue to ponder, as we did then: Where will this end? How will this end? And what will it do to our industry?

In 1988, crude oil was roughly \$35 per barrel. An Aloha Airlines 737 operating to Maui lost much of the top of the aircraft, launching industry concerns over how to preserve aging aircraft. Airbus introduced the A-320 to meet the new niche for smaller jets to serve as feeders on the hub and spoke system. The United States had two major commercial aircraft manufacturers, McDonnell Douglas and Boeing. And a group of women involved in one way or another with all of these issues met in Chicago and formed this organization. At our annual conference in October, a panel of these founding members will share their thoughts on how the industry has changed, or not, over these past twenty years.

Twenty years. Two decades. It sounds like a long time but in many ways, it seems like only yesterday. Where were you twenty years ago? I was in my second year of law school having put aside my ambition to become a commercial airline pilot in exchange for the pursuit of a legal career. I did not know then that looming on my horizon was an opportunity to do both. Shortly after graduating from law school, however, I got a call from the Assistant Director of the Aviation/Admiralty Section of the Torts Branch at the Department of Justice inviting me to come in for an interview. The rest, as they say, is history. I have been at Justice ever since where I have enjoyed being able to pursue my love of aviation while practicing my trade as a litigator.

Over the years I have had the opportunity to work on many exciting cases and issues. I have been allowed to work independently and always encouraged to stretch; to be better, as a person and as a professional. All of which has led to a very satisfying career. That Assistant Director who called and invited me to interview, by the way, was **Kathlynn Fadely**, one of the founding members of IAWA. Kathlynn is still the Assistant Director in my office. She has, for the last 18 years, been my boss, my mentor and my friend. When I began my career at Justice, Kathlynn took me under her wing, as I have seen her do with many young lawyers. She often patiently showed me the ropes, but also let me find my way. I have also had the good fortune to have the continual support and encouragement of Kathlynn and my Directors in my involvement in outside organizations. Indeed, when I became Senior Aviation Counsel, Kathlynn enthusiastically encouraged me to join IAWA.

My career at Justice and my development as a professional has been greatly enhanced by mentors, such as Kathlynn, that I have had at Justice and in my professional associations. I know that many of you have had similar experiences on the road to your successes. Our careers, indeed our lives, are significantly enhanced by having good mentors.

Because we recognize the value in having mentors, the IAWA Board is exploring the (continued)

Walk the Miracle Mile: Celebrate IAWA's 20th Anniversary and the Accomplishments of Women in the Aviation and Aerospace Industries



Deb's Letter Continued

development of a formalized mentoring program. As we work through this process, we would like to hear your thoughts on the subject. If you have been part of a mentoring program and have some ideas on structuring a mentoring process through IAWA, please let us know.

As we confront the critical questions facing the aviation industry today, an organization such as IAWA, where we can network, and share our ideas and concerns is more important than ever. It can also be a vehicle by which we can share our gifts and our successes by giving back to the extraordinary women who are following in our footsteps. Please let us hear your thoughts, ideas and suggestions for structuring a mentoring program. Also, let us know if you would be interested in being a mentor or part of a mentoring committee.

Best regards,
Deb

Conference Accommodations

Blocks of rooms are being held at the Peninsula Hotel as well as the University Club of Chicago for conference attendees. Mention you are an IAWA member for conference rates.

Spotlight on the Conference Speaker



JUNE WILLIAMS

June Williams is a Principal in the Corporate Insurance and Risk Management Department of American Airlines. In this position she is responsible for oversight of catastrophic claims, assisting with development of AMR risk management strategies and procurement of various forms of insurance and management of AMR's surety bonds program. She also serves as one of AMR's

emergency response coordinators and as claims consultant to American's in-house claims department. June has a solid background in the insurance industry with over 20 years of experience in corporate risk management with various commercial and mutual insurance companies specializing in coverage analysis, commercial general liability and large construction property

losses. She joined American Airlines, Inc. in 1996, becoming Claims Director in 2002, managing AMR's in-house claims department for approximately 5 years. A native of St. Louis, Missouri, June holds a B.S. in Business Administration from Northeast Missouri State University. She and her husband Henry reside in Hurst, Texas. They have two children, Henry IV and Ashley.



Getting to Know Our Board Members



LISA PICCIONE

Lisa Piccione is IAWA's VP of Membership and serves as National Business Aviation Association (NBAA) senior vice president, government affairs. In this position, she oversees NBAA's legislative and political activities involving the Administration, U.S. Congress, state, local and international government, and the aviation community to ensure the safety, efficiency and acceptance of business aviation. Lisa comes to NBAA having held senior government affairs posts at Delta Air Lines and the Airports Council-North America (ACI-NA). She has also served as a top aide to several members of Congress, including Rep. Peter

DeFazio (D-OR), the former ranking member on the House Subcommittee on Aviation. From January 1995 to December 2004, Lisa was first manager and then director of government affairs for Delta Air Lines, where she managed the airline's legislative priorities and contacts with members of Congress. In addition, Lisa was vice president, government affairs and facilitation for ACI-NA from 1990-1993. In that role, she served as liaison with members of Congress, Congressional committee and Administration officials on aviation issues and ACI-NA priorities. She was also

responsible for contact with key FAA, DOT, U.S. Customs, INS and USDA staff on legislative conferences and prepared testimony, issue briefing material and position papers for ACI-NA members and Congress. Lisa served as chief of staff/legislative director for Rep. Maria Cantwell from 1993-1995; senior legislative assistant and later staff director for Rep. Peter De Fazio from 1986 to 1990; and legislative assistant for Rep. Robert Young from 1983 to 1986. She holds a B.A. in political science from the University of Missouri-Columbia.



CECILE HATFIELD

Cecile Hatfield is not only IAWA's VP of Scholarship, she has her own aviation law practice in Miami, Florida. She has over thirty years of experience as an aviation lawyer in both state and federal trial and appellate courts. She specializes in advising and representing aviation clients, including aircraft manufacturers, air carriers, both domestic and international, as well as general aviation clients. The majority of her work involves aviation insurance defense litigation. She is General Counsel to The Ninety-Nines, Inc., an International Organization of over 6,000 women pilots. Cecile is also an attorney for the Aircraft Owners and Pilots Association (AOPA) and serves on their Legal Services Plan where she represents pilots, and

owners of aircraft. Cecile served as Associate General Counsel for Piper Aircraft Corporation where she defended Piper in court against product liability claims. She was with the United States Department of Justice for nine years as an aviation trial lawyer where she tried many complex airline and general aviation cases throughout the United States. She won the case of *Varig v. United States* in the U.S. Supreme Court thereby saving the U.S. Government and its regulatory agencies many millions of dollars, based upon the discretionary function exception to the Federal Tort Claims Act. Cecile graduated from the University of Florida with high honors and was elected to the Hall of Fame and Mortar Board. She is a licensed pilot, ground school instructor and race pilot. She served as Chairman of the Aviation and Space Law Committee

of the ABA's Section of Torts and Insurance Practice. She has lectured and written articles on aviation litigation for the American Bar Association, Lawyer Pilots Bar Journal, Practising Law Institute, SMU Journal of Air Law and Commerce, Embry-Riddle Aeronautical University, Lloyds of London and many more publications. She is also on the Editorial Board of the Aviation Litigation Reporter and has served as Editor of the Newsletter for the ABA Forum Committee on Air and Space Law. She is a member of the Royal Aeronautical Society, London, England. Ms. Hatfield is Past President and member of the Board of Directors and Contributing Editor for the Lawyer-Pilots Bar Association. Cecile was recently nominated to "Who's Who Legal: Florida, 2008" as one of Florida's leading practitioners in the field of aviation law.

Cecile raises wild cats. She presently owns a Bengal Leopard cat and two African Jungle hybrid cats. She wonders if that is why opposing lawyers frequently refer to her as "CLAWS."



Members in Action

IF YOU HAVE A CAREER MOVE, OR HAVE NEWS TO SHARE,
CONTACT [KARENGRIGGS@IAWA.ORG](mailto:karengriggs@iawa.org)



**ELLYN
SLOW**

Ellyn Slow was a speaker on a panel discussing Insurance Issues in the Corporate Aviation Arena on June 17th at the Corporate Aircraft Transaction conference in NY.

Several IAWA members attended and spoke on panels at the International Union of Aerospace Insurers 2008 General Meeting in Washington D.C., June 9-13. As one of the members of the IUA Legal & Claims Study Group, **Ulla Norhall** talked about "Claims Handling - The Road to Best Practice". **Kathy Guilfoyle** did a presentation on FBO issues.



**ULLA
NORHALL**

Janice Holden, Chief Commercial Officer at JFK IAT, LLC, the first privatized air terminal in the US, was Keynote Speaker at the Airport Passenger Experience Conference 2008. The two-day conference was held in Zurich, Switzerland over April 1st and 2nd. The conference, which focused on ideas for creating high quality air travel experience and non-aviation opportunities included senior level speakers from Munich International Airport, Copenhagen and Rome Airports and Domodedovo International Airport among others plus airport service providers, such as, Swissport International and Innova Aviation Consulting. In attendance were representatives from airports from around the world.



The International Air Transport Association (IATA) Legal Symposium was held in Buenos Aires on February 12, 2008. Joanne Young moderated the panel on the Protection of Passenger Privacy and Air Transportation Data in Cross-Border Transfers. Pictured from left to right are **Bridget Treacy**, a partner at Hunton & Williams in London, **Joanne W. Young**, Roy Goldberg of Sheppard Mullin and **Monique De Smet**, the Regional Director in Europe for IATA.

Employment Opportunity

GE Aviation is currently recruiting experienced trade compliance professionals responsible for providing advice, counsel and training to GE business leaders in the development and implementation of policies and procedures related to international trade agreements, trade legislation, US Customs regulations, Export Administration and International Traffic in Arms Regulations, Office of Foreign Assets Controls, Antiboycott, and other government agency requirements. Required: Bachelors degree from an accredited university or college and at least 5 years of experience with major defense exporter, US export regulatory agency, or export consulting firm. Positions will be situated in Boston or Cincinnati. For full job description contact Doug Hensley, Sr. Counsel ITC (douglas.hensley@ge.com) or Scott Jackson, Manager, ITC (scott.jackson@ae.ge.com).



Members in Action



IAWA Board Member and Past President, Joanne W. Young, is the current President of the International Aviation Club (IAC) of Washington, D.C. This photo is from the IAC May 14, 2008 Luncheon, which was addressed by Mr. Wolfgang Mayrhuber, Chairman of the Executive Board & CEO, Deutsche Lufthansa, AG. The picture features the Head table which included **Debra Fowler**, President of IAWA and Senior Aviation Counsel for the U.S. DOJ, Jim May, President of the ATA, Kathy Calvin, Executive Vice President and COO of the UN Foundation, **Jean Prichard**, Vice President of Commercial Programs for Boeing, Wolfgang Mayrhuber (Lufthansa CEO), **Joanne Young**, Managing Partner of Kirstein & Young, Doug Lavin, Regional Vice President for IATA, Minister Egon Kochanke from the Economic Department of the Embassy of the Federal Republic of Germany, Dan Elwell, Assistant Administrator for International and Environmental Affairs of the FAA, and Allan McArtor, Chairman of Airbus N.A.



The U.S. Chamber of Commerce Aviation Summit held April 3, 2008 offered the opportunity for several IAWA members and speakers to get together. Featured from left to right are **Tulinda Larsen**, **Lisa Piccione**, **Joanne W. Young**, **Carol Hallett** (Keynote Speaker at 2002 IAWA Phoenix Conference,) **Susan Walsh**, **Carol Carmody**, **Deborah McElroy** and **Nancy Young**.



Members in Action

On April 10, 2008, the American Bar Association Air & Space Law Forum hosted its first ever *Speed Mentoring* event to introduce law students and young lawyers to the practice of aviation & aerospace law, regulation, and policy. IAWA Board member and Past President, Joanne Young, hosted the event as a Member of the Governing Board of the ABA Air & Space Law Forum in her Washington, D.C. office. Several other IAWA members participated in the event as Mentors, including IAWA Advisory Board Member **Renee Martin-Nagle** (left), Chair-Elect of the ABA Forum, shown next to Nancy Lobue of the FAA, the current Chair, IAWA Board Member and Membership Vice President **Lisa Piccione** (right), IAWA Past President and Board Member and *Speed Mentoring* Host, **Joanne W. Young** (bottom left), and until recently FAA Associate Administrator for Commercial Space Transportation, **Patti Grace Smith** (bottom right), who was a featured Speaker at the IAWA 2005 Shanghai Conference Co-Hosted by the Chinese CAAC.



Board Update

IAWA's board will be meeting in Chicago on July 16 and 17 to prepare for the conference and discuss all committees progress. Please send us suggestions and comments you would like to see the board review.



New Member Spotlights



JANICE HOLDEN

Janice Holden is the Chief Commercial Officer for JFK IAT LLC, the private management company that developed, built and operates Terminal 4 at New York's JFK International Airport. In this capacity she has overall responsibility for driving the revenue-generating aviation and non-aviation activities and the marketing of the terminal.

Opened in May, 2001, Terminal 4 is now home to 50 international and domestic airlines and nine million passengers per year.

Janice joined JFK IAT in 2001 as Director of Marketing, was promoted to Vice President in 2005 and to Chief Commercial Officer in January 2008. She is responsible for developing new airline and concession business, keeping current customers happy and creating new revenues streams through opportunities such as advertising, film shoots, an independent passenger lounge concept, art exhibitions and event planning.

She is involved in numerous professional associations including NAAPRA, the North American Airlines Public Relations Association, for which she has served as secretary since 2006. Janice Holden lives in Atlantic Beach, NY with her husband and 16 year-old son. She holds a BA Cum Laude from SUC at New Paltz, NY.



RENA PRICE

Rena Price is a Senior Attorney in the Office of the Regional Counsel at the Federal Aviation

Administration's Dallas/Fort Worth, Texas office. She is an Aviation regulatory attorney, who joined the FAA's Southwest Region in 1987. Rena is responsible for certificate and civil penalty safety enforcement actions that cross organizational divisions and geographic regions involving air carriers, commercial operators, repair stations, pilots, aviation mechanics, and flight schools. Rena received her Juris Doctorate degree from the University of California, Hastings College of the Law, San Francisco, CA., her Master of Business Administration (MBA) University of Dallas, Irving, Texas and her Bachelor of Arts. Emory University, Atlanta, Georgia.

Lory Barsdate Easton is a partner in the Product Liability and Mass Tort Litigation group in Sidley's Washington, D.C., office. Her litigation practice focuses on complex and mass tort litigation and includes national coordination of the defense in federal MDL and related state court litigation and class actions, including class action and mass tort settlements. Lory has extensive experience in pharmaceutical and blood products litigation and has defended manufacturers in medical device matters. Her aviation practice has included representation of defendants in numerous personal injury and wrongful death cases arising from major airline accidents, including United Airlines Flight 232 in Sioux City, Iowa, in 1989, Garuda Indonesia Flight

421 in Indonesia in 2002, and Lion Air Flight 538 in Indonesia in 2004. She also has served as coordinating counsel in toxic tort cases involving indoor air quality, including alleged mold exposure. She also advises corporate clients on torts liability issues, including litigation overseas. Lory is a member of the Sidley E-Discovery Task Force; she advises clients on legal and practical issues relating to discovery and has conducted lawyer training on e-discovery issues, including the recent amendments to the Federal Rules of Civil Procedure.

Lory received her B.A., *summa cum laude*, from Yale College in 1983 with Distinction in the Linguistics Major and also received an award as Outstanding Freshman Chemist at the University of Alaska, Fairbanks. She received her Juris Doctor from Yale Law School in 1988 where she served as Managing Editor of the *Yale Law Journal*. She clerked for the Honorable José A. Cabranes, U.S. District Court, District of Connecticut, 1988-89, and for the Honorable Ralph K. Winter, U.S. Court of Appeals, Second Circuit, 1989-90. Lory serves on the Seventh Circuit Pattern Civil Jury Instructions Committee. Lory is the author of "Getting Out of Dodge: Defense Pointers on Jurisdictional Issues in Aviation Torts Litigation," 20 *Air & Space Lawyer* 3:9 (2006), and is co-author of a book chapter on jurisdictional issues in *Litigating the Aviation Case – The Legal Issues, 3d Edition* (forthcoming 2008).



**LORY BARS-
DATE EASTON**



Members on the Move



ROBIN LEE MONROE

Robin Lee Monroe, a former member of IAWA's Board of Directors, has established her own firm, Robin Lee Monroe & Associates in Washington DC. She will continue to provide airport and aviation clients with strategic/business planning, airport marketing, industry and regulatory analysis, forecasting, economic and financial analysis expertise.

Ms. Monroe was formerly Executive Vice President of the Washington Aviation practice of InterVISTAS-ga2 from 2004 – 2007, and prior to that was Director of Aviation Services for Edwards and Kelcey, a National Aviation engineering and Planning Consulting Firm.



JACQUELINE CARLON

Jacqueline Carlon was previously employed by Flight-Safety International as Senior Marketing Manager. In October 2007, she accepted a position with Piper Aircraft as Director of Marketing.

Betsy Fulton has been promoted to Regional Vice President for AIG Aviation. She manages the day to day operations of the Scottsdale Underwriting office as well as the Scottsdale Claims office and the Los Angeles Claims office. Betsy has also been recently voted Chairman of the Board for the Aviation Crime Prevention Institute. She will serve a two year term in this position.



BETI WARD

Beti Ward, CEO of Pacific Air Cargo, successfully purchased Aloha Contract Services, one of the three divisions of Aloha Airlines. The division maintains approximately 1,000 people and provides key ground-support services for other airlines including customer service, baggage handling, ticket agents and ramp agents. The contract services division of Aloha Airlines was not affected by the shutdown of its passenger business. About 20 international and domestic airlines utilize Aloha to handle said services in Hawaii.

"This opportunity brings me great excitement. While up until this point my experience has been 'below the wing,' I feel that Pacific Air Cargo is perfectly positioned to expand into the other areas that the contract services division of Aloha Airlines currently offers. Anyone who has ever done business with me and my staff is well aware of the pride we take in our individual customer service and that the needs of our customers are always our number one priority. It would be a privilege to apply our premier level of individual cus-

tomers service from our air cargo division to Aloha's contract services division. We pledge to provide a 'Pacific experience' that the visitors and people of Hawaii will not soon forget," says Ms. Ward.

Beti Ward has over 20 years experience servicing the Hawaii market. She was the managing partner of American International Cargo (AIC) from 1992 to 1999. Under Beti's management, AIC provided express air cargo between Honolulu and the outer islands including Kona, Maui and Hilo. Since 2000, Ms. Ward has served as founder and CEO of Pacific Air Cargo which provides exclusive express air cargo service between Los Angeles and Honolulu utilizing 747 freighters. The company also operates a 727F to and from Honolulu and Pago Pago, American Samoa.

The contract services division of Aloha Airlines provides services that range from running the ticket counter to cleaning the cabins and "aircraft marshalling," the people who direct the aircraft on the runways. Its clients include United Airlines, Japan Air Lines, American Airlines, Korean Air, China Air and others.



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IAWA 20th ANNUAL CONFERENCE

Conference Registration Form

Chicago, Illinois
October 22-24, 2008

Registration fee for members is \$595 and for prospective members is \$750. The government employee fee is \$450. This fee includes all meals and the welcoming reception on Wednesday evening, October 22, 2008. Register on-line at IAWA's website with a credit card: www.iawa.org or complete and return the Registration Form with your payment by October 1, 2008, to Karen Griggs, P.O. Box 1088, Edgewater, MD 21037, Fax: (410) 571-1780. For questions, call (410) 571-1990.

Cancellation Policy

A service charge of \$75 will be due on cancellations after September 22, 2008.

Continuing Legal Education (CLE) Credit

This program may qualify for credits upon approval from the State Bar Associations. Please note, applying for CLE credits is the sole responsibility of the conference attendee. If requested, a certificate of attendance will be sent to you upon your successful completion of the program.

Hotel Accommodations

A limited block of rooms are reserved at the Peninsula Hotel at a special conference rate of \$399 (Deluxe Single or Double). Registrants must make their own hotel reservations as indicated below (and you can use the IAWA website registration link for hotel reservations), and must advise the hotel they are attending the IAWA Conference in order to receive the special conference rates. The hotel requires a one night credit card deposit to reserve a room.

The hotel will hold a block of rooms until September 30, 2008, and rooms may be unavailable after this date. Please make your reservations before this date.

The Peninsula Chicago
108 East Superior Street
(at North Michigan Avenue)
Chicago, Illinois 60611
(312) 337 2888
or
(866) 288-8889

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Members	\$ _____	\$ _____
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Guest, Monday (Dinner)	\$ _____ per person	\$ _____
Guest, Tuesday (Dinner)	\$ _____ per person	\$ _____

Total Amount Enclosed \$ _____